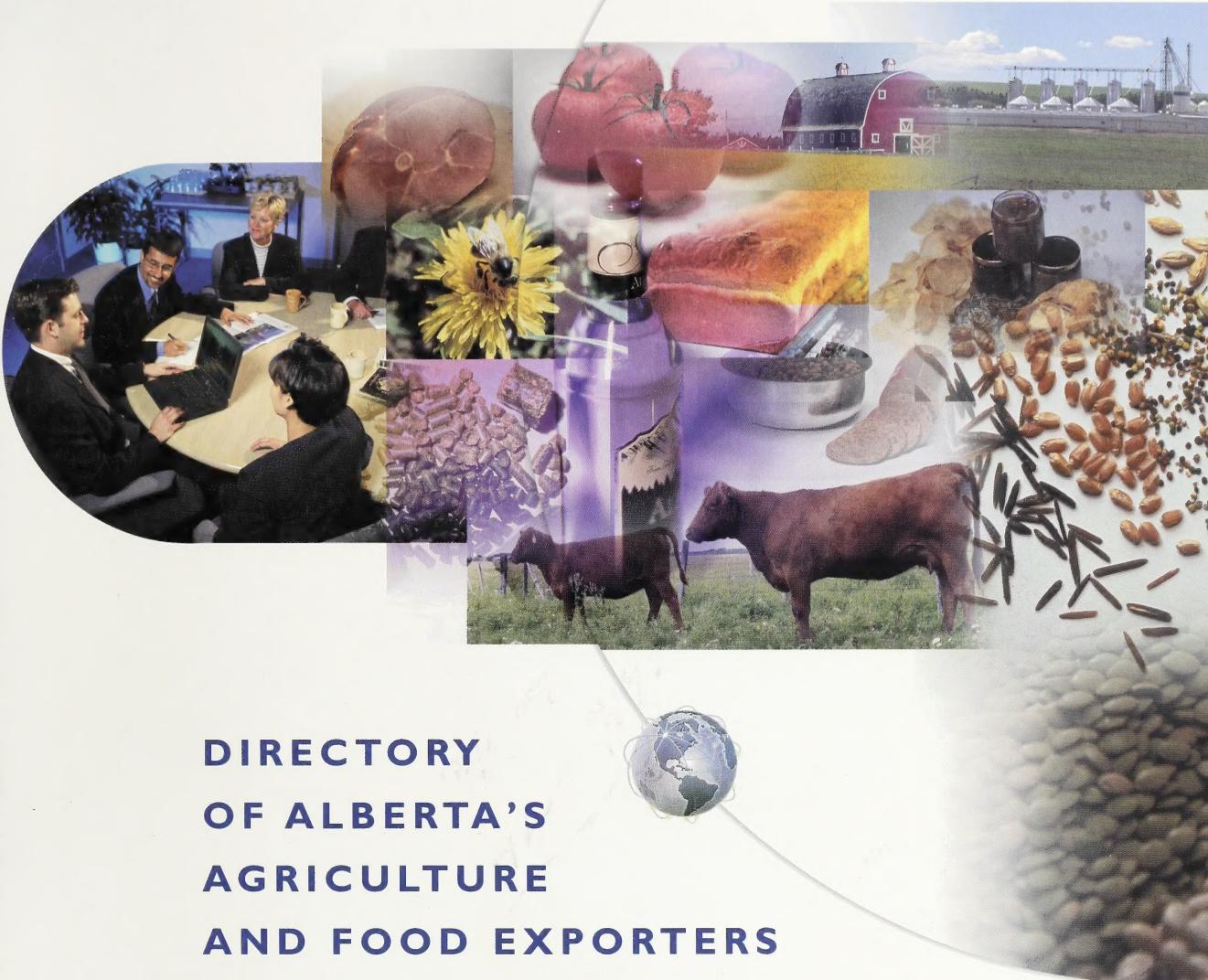


21.1677c2



DIRECTORY  
OF ALBERTA'S  
AGRICULTURE  
AND FOOD EXPORTERS

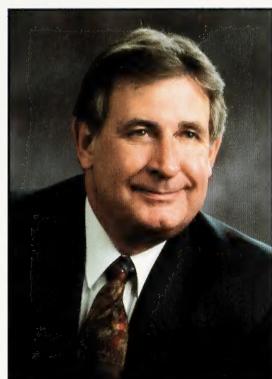


**Alberta**  
GOVERNMENT OF ALBERTA  
CANADA 





## Message from the Premier of Alberta



Welcome to the Directory of Alberta's Agriculture and Food Exporters, a comprehensive guide to agriculture and food exporters and associated service providers in Alberta.

Agriculture has always been fundamental to the Alberta economy. The clean air and fertile soil, along with the self-reliant spirit of Alberta's early farmers made agriculture the backbone of Alberta's economy. The farming community's commitment to innovation and entrepreneurial attitude remain important components of Alberta's business philosophy.

Alberta is known today for more than its high quality crops. By embracing the opportunities of a global marketplace, Alberta has built an international reputation as a reliable source of agricultural technology, expertise, and agri-foods.

The entrepreneurial spirit Albertans inherited from previous generations serves them well as they export Alberta products and services around the world. This directory presents those who have embraced that challenge. I encourage you to discover all that Alberta's agriculture and food exporters have to offer.

A handwritten signature in black ink that reads "Ralph Klein". The signature is fluid and cursive, with a large, stylized "R" at the beginning.

Ralph Klein  
Premier





## Introduction

The Agriculture and Food Branch of Alberta Economic Development, in cooperation with Alberta Agriculture, Food and Rural Development, is pleased to provide the Directory of Alberta's Agriculture and Food Exporters. The goal of the Branch is to identify market opportunities and to serve as a catalyst between buyers in export markets and Alberta suppliers. This Export Directory is a reference for buyers of Alberta's agricultural commodities, processed products, and services and will assist you in learning more about Alberta's agri-food industry.

Alberta is approximately 671 kilometres wide at its widest point, and 1250 kilometres in length for a total area of 661,188 square kilometres. At present, 21 million hectares are used for crop and livestock production. While the population of Alberta is about three million, or ten percent of Canada's population, the province accounts for almost one-quarter of total Canadian exports of agri-food products. Alberta's agri-food industry is export-focused and known worldwide for high quality products.

### About the Directory

This Directory was prepared from information collected from a survey of companies. Considerable effort was taken to ensure the accuracy of the company listings and information; however, we regret any errors or omissions. Neither the Department nor any of its employees assume any legal liability or responsibility for the accuracy or completeness of the information. The listing of any company or product in this Directory does not reflect an endorsement of the company or product by the Department of Alberta Economic Development.

We ask for your assistance in keeping this directory current. It is available in hard copy and on the internet at [www.alberta-canada.com](http://www.alberta-canada.com) to buyers around the world. As changes occur in the information for any company or organization presented, or if you are an Alberta company that is currently exporting and wish to be included in the next edition, please contact:

### Alberta Economic Development Agriculture and Food Branch

#300, 7000-113 Street  
Edmonton, Alberta, Canada T6H 5T6  
Telephone (780) 427-4241  
Fax (780) 422-9746  
Email [john.larson@gov.ab.ca](mailto:john.larson@gov.ab.ca)  
URL [www.alberta-canada.com](http://www.alberta-canada.com)





## Table of Contents

### Industry Sectors

Bakery and Pasta 1

Beef, Pork, Poultry and Alternative Livestock 5

Beverages 9

Genetics and Animal By-Products 11

Grains, Oilseeds and Products 15

Honey 19

Miscellaneous (Petfoods, Nutraceuticals, etc) 23

Prepared, Specialty and Confectionery Foods 27

Special Crops and Feeds 31

Vegetables 37

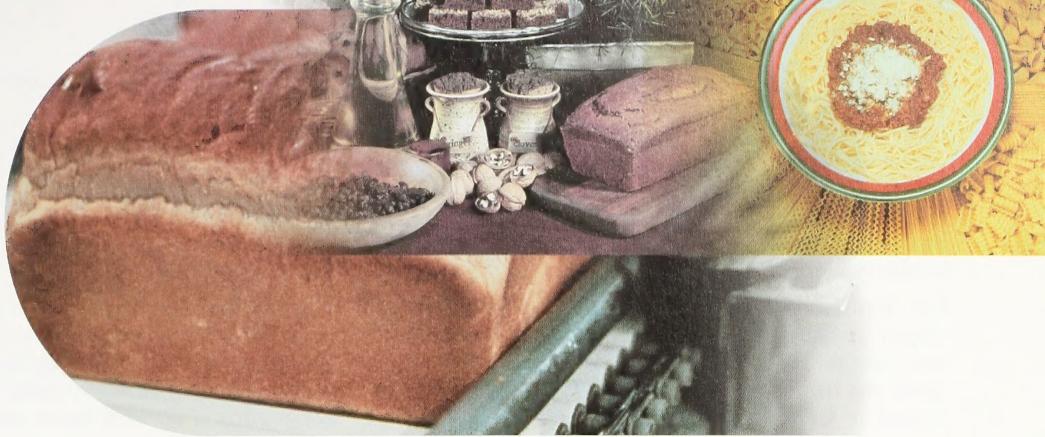
Industry Associations and Consultants 39

Index 45



Digitized by the Internet Archive  
in 2017 with funding from  
University of Alberta Libraries

<https://archive.org/details/directoryofalber2000albe>



## BAKERY AND PASTA

Alberta's bakery industry includes two distinct segments: wholesale and retail bakers. The bakery industry in Alberta is continuously changing as developments in production technology, packaging and transportation make a variety of products available. In addition to those bakeries supplying the fresh-baked local specialty market, there are world-class production sites manufacturing products for Canadian and export markets.

Pasta is making its mark as one of the fastest-growing food categories in North America and Alberta is positioned to supply product in fresh and dry form. Alberta has a wide variety of competitively priced raw materials and plays a crucial role in the pasta industry as a major supplier of durum semolina.

## BAKERY AND PASTA

### Baker Boys / Cinnaroll Bakeries Limited

6910 Farrell Road S.E.  
Calgary, Alberta T2H 0T1  
Contact: Ray Denyer  
Phone: (403) 258-2542  
Fax: (403) 259-5124  
Email: rayd@bakerboys.net  
Website: www.bakerboys.net

Baker Boys/Cinnaroll Bakeries Limited is a Calgary, Alberta-based company specializing in gourmet cinnamon rolls and danish pastry twists using the highest quality of siam cinnamon. Their rolls are topped with Kraft Philadelphia Cream Cheese and a hint of maple is added for flavour.

**Products:** Thaw-and-serve cinnamon twists, thaw-and-serve gourmet cinnamon rolls.

**Markets:** United States.

### Ellison Milling Company

Box 400  
Lethbridge, Alberta T1J 3Z1  
Contact: M.H. Greer  
Phone: (403) 328-6622  
Fax: (403) 327-3772  
Email: ellisons@telusplanet.net

Ellison Milling Company has been supplying customers in Canada and internationally with exceptional service and flour products for over ninety years. As one of the most technologically advanced HACCP-certified flour mills in the country, Ellison specializes in custom-blended bread, pastry, noodle, pizza, rye, durum semolina and atta flours, and bakery mixes and bases.

**Products:** Bakery mixes, bread flours, cake flour, cookie flour, durum atta, durum semolina, noodle flour, pastry flour, and whole wheat flour.

**Markets:** United States, China, Japan, and other Asian markets.

### Kinnikinnick Foods Inc.

10306 112 Street  
Edmonton, Alberta T5R 1V3  
Contact: Jerry Bigam  
Phone: (780) 424-2900  
Fax: (780) 421-0456  
Email: info@kinnikinnick.com  
Website: www.kinnikinnick.com

Kinnikinnick provides gluten-free, dairy-free, yeast-free and other baked products for people with special dietary problems. Products are available in many retail stores in Canada and the USA or can be ordered directly from the Edmonton plant.

**Products:** Gluten-free bagels, breads, buns, cakes, cookies, and donuts; gluten-free/dairy-free baked goods (28 products); gluten-free/yeast-free baked goods (14 products).

**Markets:** United States.

### Maple Leaf Foods International

3080 Yonge Street  
Toronto, Ontario M4N 3N1  
Contact: Export sales manager  
Phone: (416) 480-8900  
Fax: (416) 480-8950  
Email: info@mlfi.com  
Website: www.mlfi.com

Maple Leaf Foods International, a division of Maple Leaf Foods, Canada's largest food processor, is committed to being a force in food around the world. The company markets a wide range of products under their brands, own labels, and controlled labels through offices in key world markets and a network of partners and agents worldwide.

**Products:** Bagels, flatbreads, french fries, par-baked breads, par-baked rolls, chilled pork, frozen pork, processed pork, soybeans, specialty breads, and specialty potatoes.

**Markets:** China, Germany, Japan, Latin America, Malaysia, Mexico, Middle East other Asia, Russia, Singapore, South Korea, Taiwan, United Kingdom, and United States.

### Pasta Mill, The

12803 149 Street  
Edmonton, Alberta T5L 2J7  
Contact: Steve Parsons  
Phone: (780) 454-8665  
Fax: (780) 454-8668  
Email: sparsons@pastamill.com  
Website: www.pastamill.com

The Pasta Mill is a modern 36,000-square-foot pasta processing facility established in 1989. HACCP certified. Organic certified.

**Products:** Frozen pasta entrees.

**Markets:** United States.

### Prairie Harvest Canada Ltd.

12538 126 Street  
Edmonton, Alberta T5L 0X3  
Contact: Carlo Facchin  
Phone: (780) 454-4004  
Fax: (780) 452-7238  
Email: prairie@istar.ca

Canada's only major pasta manufacturer with regular and certified organic production capabilities. Brands: "Prairie Harvest," "Prairie Harvest Organic" and "Artesian Acres Organic Kamut." Prairie Harvest Canada Ltd. uses the finest durum semolina and kamut. Its products are kosher and organic certification is QAI. Serving retail, bulk, foodservice, and industrial needs.

**Products:** Dry pasta, kamut organic dry pasta, and organic dry pasta.

**Markets:** Japan, Russia, Taiwan, and United States.



### **Saxby Foods Ltd.**

4120 - 98 Street  
Edmonton, Alberta T6E 5A2  
Contact: Thea Avis  
Phone: (780) 440-4177  
Fax: (780) 440-4480  
Email: [saxby@telusplanet.net](mailto:saxby@telusplanet.net)

**Products:** Apple pecan cheesecake, carrot cake.

**Markets:** United States.

### **Siljans Crispy Cup Co. Ltd.**

23 Skyline Cres. N.E.  
Calgary, Alberta T2K 5X2  
Contact: B.J. Ersson  
Phone: (403) 275-0135  
Fax: (403) 275-0061  
Email: [siljans@cadvision.com](mailto:siljans@cadvision.com)

Siljans Crispy Cup supplies Siljans croustades throughout the American continents and Pacific Rim. AB Rahms, its European counterpart, services Europe and the East. Siljans cups are packed in pocket-trays for easy handling. They arrive pre-baked and ready to use. Fillings may be warm, cold, or frozen and serving ideas are printed on retail packages.

**Products:** Food service maxi edible cups for hors d'oeuvres, food service mini edible cups for hors d'oeuvres, retail mini edible cups for hors d'oeuvres.

**Markets:** Japan, United States.

### **Sunrise Bakery**

14728 - 119 Ave  
Edmonton, Alberta T5L 2P2  
Contact: Eric Haak  
Phone: (780) 454-5797  
Fax: (780) 452-7696  
Email: [eric@sunrise-bakery.com](mailto:eric@sunrise-bakery.com)  
Website: [www.sunrise-bakery.com](http://www.sunrise-bakery.com)

Sunrise Bakery manufactures and supplies, to the United States and Canada, the pre-made cake centres used in the Dairy Queen ice cream cakes. We also offer "Thaw and Sell" high-quality pastries and baked goods including buns, donuts, muffins, cakes, pies, sheet cakes, squares, tarts, turnovers, and danish.

**Products:** Baked goods, pastries, and specialty food service.

**Markets:** United States.





## BEEF, PORK, POULTRY AND ALTERNATIVE LIVESTOCK

Alberta is the hub of the beef industry in Canada.

Alberta beef's world-renowned quality and flavour is a product of: a quality supply of clean forage and grain, humane methods of raising cattle, sophisticated feedlots, high-volume processing plants, world-class infrastructure, the most rigorous inspection practices in the world, flexibility within the system to meet customers' needs quickly and economically, and the ability to breed healthy, hardy animals. As some say, "If it ain't Alberta, it ain't beef!"

Alberta's pork industry is committed to a quality product, to the environment, and to animal care. Their goal is to achieve an outstanding, safe, and wholesome product as a lean, healthy choice for individuals. The pork processing industry is expected to continue its growth due to global population and economic growth and changes in hog producing country capabilities.

The Alberta poultry industry has an animal friendly system of poultry rearing and a unique 'white' product. In order to make the industry more responsive and to improve its efficiency, it has undergone recent strategic planning processes and regulatory reviews that demonstrates its strong grassroots commitment to the future, to research, to strategic planning, and to consumer satisfaction with their products.

## BEEF, PORK, POULTRY AND ALTERNATIVE LIVESTOCK

### Capital Packers Inc.

12907 - 57 Street  
Edmonton, Alberta T5A 0E7  
Contact: Donald F. Smith  
Phone: (780) 476-1391  
Fax: (780) 478-0083  
Email: cappack@connect.ab.ca  
Website: www.capitalpackers.ab.ca

Capital Packers Inc. is a federally inspected plant owned by the Kormanicky family since 1924. Brent Kormanicky, grandson of the founder, is president. The company is famous for its smokehouse meat products including ham sausage, garlic sausage, pepperoni, and various other smoked meat items.

**Products:** Barbecue seasoned pork (vac pac), Bavarian brand sausage (vac pac), Cajun brand sausage (vac pac), chunk bacon (vac pac), cured salt pork (vac pac), genuine Canadian bacon (vac pac), ham sausage rings (vac pac), Polish sausage rings (vac pac), smoked pork hocks (frozen), Szechuan seasoned beef (vac pac).

**Markets:** China, Latin America, Malaysia, Mexico, Poland, Singapore, South Korea, Taiwan, and United States.

### Cargill Foods

P.O. Box 3850 472 Ave & Hwy 2A North  
High River, Alberta T1V 1P4  
Contact: Willie Van Solkema  
Phone: (403) 652-8447  
Fax: (403) 652-4671  
Email: willie\_van-solkema@cargill.com

**Products:** Beef offals, box beef, by-products, and hides.

**Markets:** Africa, China, Hong Kong, Japan, Latin America, Malaysia, Mexico, Middle East, Poland, Russia, Singapore, South Korea, Taiwan, and United States.

### Centennial Food Corporation

4043 Brandon Street S.E.  
Calgary, Alberta T2G 4A7  
Contact: Robert Kalef  
Phone: (403) 287-4604  
Fax: (403) 214-1656  
Email: kalefm@centennialfood.com

Centennial Food Corp. is an Alberta-based company specializing in frozen food service and private label products with an emphasis on beef, veal, pork, ground products, and appetizer/finger foods.

**Products:** Frozen box meats, frozen burgers, frozen cooked meats-burgers, meatballs etc, and frozen steaks.

**Markets:** Japan, Singapore, and United States.

### Duck Worth Farm

RR 7, Box 8, Site 17, S.E.  
Calgary, Alberta T2P 2G7  
Contact: Tom Ear  
Phone: (403) 272-2222  
Fax: (403) 272-2222  
Email: duckfarm@nucleus.com

**Products:** Duck eggs.

**Markets:** United States.

### Elk Valley Ranches Ltd.

Box 177  
Kitscoty, Alberta T0B 2P0  
Contact: Ray Ference  
Phone: (780) 846-2188  
Contact: Frank McAllister  
Phone: (780) 846-2188  
Fax: (780) 846-2066

Elk Valley Ranches Ltd. was founded in 1985. The company sells both elk and bison livestock as well as processed meat and elk velvet antler throughout the year. The company is established to export to other countries.

**Products:** Bison (live), elk (live), elk velvet antler.

**Markets:** South Korea, United States.

### Fletcher's Fine Foods Ltd.

Box 5641, 7550 - 40 Avenue  
Red Deer, Alberta T4N 6R7  
Contact: Gordon Cove  
Phone: (403) 343-8700  
Fax: (403) 343-7545  
Email: gordon.cove@fletchers.com

**Products:** Fresh pork, frozen pork, and processed meats.

**Markets:** China, Japan, Malaysia, Mexico, Russia, South Korea, and United States.

### J & M Meats International Ltd.

Box 370  
Warburg, Alberta T0C 2T0  
Contact: Kevin McCullough  
Phone: (780) 848-7598  
Fax: (780) 848-7532  
Email: midge@telusplanet.net

J & M Meats International Ltd. is a hog slaughtering and processing plant in Alberta, Canada, capable of slaughtering 600 to 800 hogs per day. It has exported hogs to Mexico, Honduras, USA, Taiwan, Japan, Korea, Australia, and New Zealand. The company will process hogs to any specifications.

**Products:** Fresh or frozen pork sides; pork cuts, bone out, skinless or skin on.

**Markets:** Japan, Mexico, and South Korea.

### **Lakeside Packers**

Box 1868  
Brooks, Alberta T1R 1C6  
Phone: (403) 362-3457  
Fax: (403) 501-2100

Lakeside Packers, owned by IBP, Inc. is one of Canada's leading beef processors producing carcass and boxed beef for the domestic and export markets. Lakeside's beef operation is one of the largest and most modern in Canada.

**Products:** Boxed/carcass beef.

### **Lilydale Foods**

9620 - 56 Ave  
Edmonton, Alberta T6E 0B3  
Contact: E. Ray Lang  
Phone: (780) 431-4361  
Fax: (780) 436-6867  
Website: [www.lilydale.com](http://www.lilydale.com)

Established in 1940, Lilydale Foods has developed a reputation for premium quality food products and become one of Canada's leading poultry providers. Although mainly a primary and further processing poultry company, an assortment of beef and pork products such as beef jerky, and beef, and pork sausages are produced to complement Lilydale's poultry products.

**Products:** Beef jerky, chicken MSM, chicken parts, pork sausage, turkey MSM, turkey pepperoni, and turkey smokies.

**Markets:** China, Guyana, Japan, Philippines, South Africa, South Korea, and United States.

### **Maple Leaf Foods International**

3080 Yonge Street  
Toronto, Ontario M4N 3N1  
Contact: Export sales manager  
Phone: (416) 480-8900  
Fax: (416) 480-8950  
Email: [info@mlfi.com](mailto:info@mlfi.com)  
Website: [www.mlfi.com](http://www.mlfi.com)

Maple Leaf Foods International, a division of Maple Leaf Foods, Canada's largest food processor, is committed to being a force in food around the world. It markets a wide range of products under its brands, own labels and controlled labels through offices in key world markets and a network of partners and agents worldwide.

**Products:** Bagels, flatbreads, french fries, par-baked breads, par-baked rolls, chilled pork, frozen pork, processed pork, soybeans, specialty breads, and specialty potatoes.

**Markets:** China, Germany, Japan, Latin America, Malaysia, Mexico, Middle East, other Asia, Russia, Singapore, South Korea, Taiwan, United Kingdom, and United States.

## **Spolumbo's Fine Foods**

1308 - 9 Avenue S.E.

Calgary, Alberta T2G 0T3

Contact: Tom Spoletni

Phone: (403) 264-6452

Contact: Chris Lewis

Phone: (403) 264-6452

Fax: (403) 515-8497

Email: spolumbos@home.com

Website: [www.spolumbos.com](http://www.spolumbos.com)

Producers of high-quality, authentic sausage. All products have no fillers, binders, or preservatives. Old-world tradition equals the best of ingredients and an excellent result.

**Products:** Canadian maple breakfast sausage; chicken apple sausage; chicken chorizo sausage; chicken, sundried tomato, and basil sausage; chorizo sausage; Italian meatballs; Italian roasted pepper sausage; mild Italian sausage; spicy Italian sausage; and whiskey fennel sausage.

**Markets:** United States.

## **Trochu Meat Processors**

Box 309

Trochu, Alberta T0M 2C0

Contact: Ray Price, Phone: (780) 442-4202

Contact: Richard Johnson, Phone: (780) 442-4202

Phone: 1-800-661-9303

Fax: (780) 442-2771

**Products:** Fresh chilled pork.

**Markets:** Japan, Mexico, and United States.

## **Tuazon Holdings Ltd.**

9724 - 27 Avenue

Edmonton, Alberta T6N 1B2

Contact: Teddy Tuazon

Phone: (780) 450-6103

Fax: (780) 450-6103

**Products:** Chicken balut eggs, cooked salted duck eggs, and duck balut eggs.

**Markets:** United States.

## **XL Foods Inc.**

4240 - 75 Avenue S.E.

Calgary, Alberta T2C 2H8

Contact: Darcy Edge

Phone: (403) 236-2424

Phone: 1-800-661-3160

Fax: (403) 236-2489

Email: edge@xlfoods.com

XL Foods Inc. is a fully integrated beef processing company.

XL has been in the beef industry for more than 100 years.

**Products:** Fresh bone-in beef, fresh boneless beef, frozen beef offals, frozen bone-in beef, and frozen boneless beef.

**Markets:** China, Japan, Latin America, Mexico, South Korea, Taiwan, and United States.



## B E V E R A G E S

Alberta's beverage sector has experienced enormous growth in diversity of products and number of companies over the last few years. The industry leader in Alberta is soft drinks, including various water products; however, distilled spirits and beer are also popular products. The soft drink industry continues to benefit from rising per capita consumption rates and the trend towards alternative beverages has provided market niches for flavoured waters and other product innovations.

## BEVERAGES

### Alberta Distillers Ltd.

1521 - 34 Ave. SW  
Calgary, Alberta T2G 1V9  
Contact: Jim Rogerson  
Phone: (403) 265-2541  
Fax: (403) 266-6733  
Email: jrogerso@jbbworldwide.com

**Products:** Canadian whiskey.

**Markets:** Africa, Australia, Belgium, France, Italy, Japan, Latvia, Malaysia, Middle East, New Zealand, Sweden, Taiwan, Thailand, The Netherlands, United Kingdom, and United States.

### Arctic Chiller Ltd.

100 Cree Road  
Sherwood Park, Alberta T8A 3X8  
Contact: Tom Hygaard  
Phone: (780) 449-0459  
Fax: (780) 449-0404  
Website: www.arcticchiller.com

Arctic Chiller Pure Canadian Spring is bottled in our facility located in Sherwood Park, Alberta, Canada. Arctic Chiller Ltd. is a member in good standing of both the Canadian and International Bottled Water Associations and is inspected on a regular basis by provincial and Canadian Bottled Water Association inspectors.

**Products:** Bottled spring water.

**Markets:** United States.

### Big Rock Brewery Ltd.

5555 - 76 Ave. S.E.  
Calgary, Alberta T2C 4L8  
Phone: (403) 720-3239  
Fax: (403) 236-7523  
Email: ale@bigrockbeer.com  
Website: www.bigrockbeer.com

**Products:** Ale, extra ale, glacier water lager, and wheat ale.

**Markets:** United States.

### Black Velvet Distilling Company, The

2925 - 9 Ave. N.  
Lethbridge, Alberta T1N 5E3  
Contact: Rory Wright  
Phone: (403) 317-2100  
Fax: (403) 317-2125  
Email: rwright@bartoninc.com

The Black Velvet Distilling Co. is a fully integrated distillery servicing western Canada, Northwest US, Eastern Europe, and Taiwan with bottled Canadian whisky and other co-packed beverage alcohol products. It also supplies bulk grain neutral spirit to the US and customers in Western Canada.

**Products:** Bulk grain neutral spirit and Canadian whisky.

**Markets:** Czech Republic, Hungary, other Central Europe, Poland, Taiwan, and United States.

### Cool Spring Water

5355 - 8 Street NE  
Calgary, Alberta T2K 5R9  
Contact: Wilma Gathercole  
Phone: (403) 275-0606  
Fax: (403) 275-8885  
Email: cool@coolspring.com  
Website: www.coolspring.com

Cool Spring is NSF-certified, meeting stringent worldwide regulations and strict quality control. Its source waters originate in the pristine Rocky Mountains and are known for their optimum taste. Cool Spring is a versatile plant specializing in sparkling waters, natural flavors, iced ginseng teas, flavored zingers, and private label.

**Products:** Flavored water, iced teas, sparkling water, and water.

**Markets:** China, Korea, Taiwan, and United States.

### Flora Beverage Co. Ltd.

Bay F, 2828 - 54 Ave. SE  
Calgary, Alberta T2C 0A7  
Contact: Gavriel Harel  
Phone: (403) 236-0155  
Fax: (403) 236-0155  
Email: hoxsiac@home.com  
Website: www.hoxsiac.com

Flora Beverage Co. Ltd. features hands-on experience since 1921. It provides custom manufacturing of any liquid herbal preparation in alcohol, water or glycerine. Popular export items are: Rene Caisse Essiac Formula Tea, Essex Botanical, Hoxsiac, Mojave Nectar Yucca Drink, Swedish Bitters, Echinacea extract, and mineral tonics.

**Products:** Custom manufacturing of any liquid herbal preparation, Essiac tea, Hoxsie tea, Swedish bitters, and yucca drink.

**Markets:** China, Japan, Mexico, South Korea, Taiwan, and United States.

### Lucerne Foods, A Division of Canada Safeway

5115 - 57 Street  
Taber, Alberta T1M 1K2  
Contact: Loreen Sernowski  
Phone: (403) 223-3566  
Fax: (403) 223-2804  
Email: loreen.sernowski@safeway.com

Lucerne Foods, a division of Canada Safeway, produces aseptic juices, spices, drink crystals, jelly powders/puddings, and baking extracts. Lucerne Foods produces all of the aseptic juices and spices for Canada Safeway and also co-packs and exports many items. The plant is HACCP-certified and prides itself on its excellent quality and superior service.

**Products:** Apple juice, jelly powder, juice, and tomato-clam cocktail.

**Markets:** Mexico, United States.



## GENETICS AND ANIMAL BY-PRODUCTS

Animal genetics in Alberta is in an era in which new techniques are permitting rapid advances in the future genetic make-up of animals. Alberta has world-class technology in artificial insemination/semen processing; embryo transfer, freezing, micromanipulation and sexing; advanced reproduction techniques; and ultrasound-based techniques.

Alberta offers all types of livestock technologies including beef, dairy, swine, small ruminants, semen, embryos, and live animals. The Alberta genetics industry also offers import/export services, consulting and management services, quarantine facilities, and world-leading livestock genetics research and technology. Alberta animal genetics are exported to 35 countries.

## GENETICS AND ANIMAL BY-PRODUCTS

### Alberta Processing Co.

7030 Ogdendale Pl. SE  
Calgary, Alberta T2C 2A3  
Contact: Geoff Smolkin  
Phone: (403) 279-4441  
Fax: (403) 279-6928  
Email: gsmolkin@wcrl.com  
Website: www.wcrl.com

Alberta Processing Co., a division of West Coast Reduction Ltd., is a family-owned business headquartered in Vancouver. The company operates rendering plants in British Columbia, Alberta and Saskatchewan. The company produces high-protein animal feed supplements, feed fats and tallow for sale to feed mills and overseas customers. The company also operates a hide operation.

**Products:** Blood meal, meat & bone meal, and renderer hides.

**Markets:** Other European Union, Taiwan, and United States.

### Alta Genetics Inc.

Box 12, Site 12, RR4  
Calgary, Alberta T2M 4L4  
Contact: Jady Grad  
Phone: (403) 239-8882  
Fax: (403) 241-4525  
Email: info@altagenetics.com  
Website: www.altagenetics.com

Alta Genetics Inc. is a global livestock genetic company engaged in the production and marketing of products and services based on livestock genetic technology. Its programs are designed to increase the efficiency of milk and meat production. It specializes in bull semen, livestock, and reproductive technologies.

**Products:** Beef semen, cattle embryo collection, semen, and live cattle.

**Markets:** Africa, China, Czech Republic, France, Germany, Hungary, Italy, Japan, Latin America, Mexico, Middle East, other Asia, other Central Europe, other European Union, Poland, South Korea, Taiwan, The Netherlands, United Kingdom, and United States.

### Bouchard Livestock International

Box 505  
Cochrane, Alberta T0L 0W0  
Contact: Brian Bouchard  
Phone: (403) 932-6999  
Fax: (403) 932-9268  
Email: blintltd@cadvision.com

Complete import/export and consulting services for livestock genetic products including live animals, frozen embryos and semen. Organization of tours for specific breeding programs. Beef semen export bull battery of all breeds. Beef embryos available for export, coordination, and selection of specific embryo matings. Selection of live cattle for export.

**Products:** Bovine embryos, bovine semen, and live animals.

**Markets:** Argentina, Brazil, Czech Republic, Germany, Mexico, Middle East, other Central Europe, other European Union, South Africa, United Kingdom, and United States.

### Canada Livestock Services Ltd.

#105, 5720 - 44 Street  
Lloydminster, Alberta T9V 0B6  
Contact: Pat Doyle  
Phone: (780) 808-2815  
Fax: (780) 808-2816  
Email: pdoyle@bordercity.com  
Website: www.canadalivestock.com

Canada Livestock Services is a full-service international marketer of Canadian livestock genetics (semen, embryo or live animals) from all major species (beef, dairy, horses, swine, goats, ostriches, llamas, and any other alternate livestock). Services include animal selection and purchase, quarantine, export documentation and all transportation logistics.

**Products:** Cattle embryos (all breeds) grass seed, live cattle (all breeds) product, live goats (all breeds) product, live hogs (all breeds) product, sheep embryos (all breeds) product, technology transfer product, and training & consulting (all aspects of agriculture).

**Markets:** China, South Korea, Latin America, Mexico, Poland, Russia, South Korea, and United Kingdom.

### Canelite International Trade Corporation Group

202B, 4909 48 Street  
Red Deer, Alberta T4N 1S8  
Contact: Liang Hu  
Phone: (403) 347-2882  
Fax: (403) 309-3270  
Email: canelite@public.tpt.tj.cn

Canelite is engaged in the production and marketing of products and service based on livestock genetics. Canelite has sold beef and dairy cattle, embryos, ostriches, and swine into China. Canelite has an office in China, Tel: (022) 2319-0310. Canelite provides worldwide livestock genetics information.

**Products:** All breeds of swine semen, beef, beef cattle embryos, beef cattle semen, dairy cattle embryos, dairy cattle semen, farm equipment, goat embryos, goats, grass seeds, live beef cattle, live dairy cattle, ostrich eggs, ostriches, other agri-products, pork, sheep, sheep embryos, and swine.

**Markets:** China.

### Cantrix Livestock International Inc.

RR #4  
Ponoka, Alberta T4J 1R4  
Contact: Tony R. Saretsky  
Phone: (403) 783-5528  
Fax: (403) 783-2595  
Email: ctx@telusplanet.net

Large commercial transactions. Over 20 years experience.

**Products:** Cattle.

**Markets:** Japan, Latin America, Mexico, South Korea, and United States.

## **Capsuline Canada**

B1S 6020 - 2 Street S.E.

Calgary, Alberta T2H 2L8

Contact: Alan Andreasen

Phone: (403) 252-0177

Fax: (403) 252-0176

Email: [info@colostrumcanada.com](mailto:info@colostrumcanada.com)

Website: [www.colostrumcanada.com](http://www.colostrumcanada.com)

Capsuline Canada is a worldwide exclusive distributor of Synermane(tm) Colostrum, which is an up-and-coming ingredient in the natural health food industry. Capsuline Canada is a private manufacturer of dietary supplements with the capability of producing custom blends and capsules.

**Products:** Bovine colostrum.

**Markets:** Germany, other European Union, The Netherlands, and United States.

## **Davis-Rairdan Embryo Transplants**

Box 590

Crossfield, Alberta T0M 0S0

Contact: Craig Flewelling

Phone: (403) 946-4551

Fax: (403) 946-5093

Email: [embryos@davis-rairdan.com](mailto:embryos@davis-rairdan.com)

Website: [www.davis-rairdan.com](http://www.davis-rairdan.com)

Davis-Rairdan Embryo Transplants works with some of the world's leading beef and dairy breeders. Through access to their very best genetics, the company can make available matings of breed-leading quality.

**Products:** Bovine embryos.

**Markets:** Africa, China, Czech Republic, France, Germany, Hungary, Italy, Latin America, Mexico, other European Union, Poland, Russia, The Netherlands, United Kingdom, and United States.

## **Dominion Tanners**

12210 Mount Lawn Road

Edmonton, Alberta T5B 4J4

Contact: Robert Dickson

Phone: (780) 479-4241

Fax: (780) 474-9423

Email: [tanners@telusplanet.net](mailto:tanners@telusplanet.net)

Canada's premier tanner of cowhide producing garment, chaps, automotive, workboot, handbag, toolpouch, belt, glovtan, motorcycle garment leathers. Producing in Edmonton and exporting since 1957.

**Products:** Automotive leather, belt latigo, chapp leather, garment leather, handbag leather, lining leather, loggertan leather, motorcycle leather, shoe leather, and wet blue splits.

**Markets:** China, Latin America, Mexico, and United States.

## **Fortius Natural Nutrition**

P.O. Box 700, Calgary South

Calgary, Alberta T2H 2H2

Contact: Alan Andreasen

Phone: (403) 640-6000

Fax: (403) 212-5281

Email: [info@fortius.ca](mailto:info@fortius.ca)

Website: [www.fortius.ca](http://www.fortius.ca)

Fortius is a rapidly growing company that produces top-quality health food products including the immune-stimulating Supermane(tm) Colostrum. Fortius products are being distributed throughout Canada, the United States, and Europe.

**Products:** Bovine colostrum, cholesterol lowering, creatine monohydrate, dyna whey protein, male stimulant, meal replacement, phytofenix (green foods), pyruvate balanced blend, soy protein, and weight gainers.

**Markets:** Germany, other European Union, The Netherlands, and United States.

## **Halford Hide Trading Co.**

8629 - 126 Ave.

Edmonton, Alberta T5B 1G8

Contact: Jeff McNish

Phone: (780) 474-4989

Fax: (780) 477-3489

Email: [jeff\\_m@telusplanet.net](mailto:jeff_m@telusplanet.net)

Website: [www.Halford-Hide.com](http://www.Halford-Hide.com)

Halford Hide is a trading company that handles raw hides and skins sourced from North America. To receive their weekly offer list, fax or e-mail your request to the company.

**Products:** Moose leather, raw salted buffalo hides, raw salted cattle hides, raw salted deer skins, raw salted pig skins, rugs-black bears, rugs-buffalo, rugs-polar, rugs-wolf, tanned beaver skins, tanned coyote skins, tanned wolf skins, and wet blue cow splits.

**Markets:** China, Germany, Japan, Mexico, other Asia, South Korea, Taiwan, and United States.

## **Harimex, Inc.**

1530, 715 - 5 Ave S.W.

Calgary, Alberta T2P 2X6

Contact: Bob Gould

Phone: (403) 265-9200

Fax: (403) 265-9190

Harimex, Inc. produces Fibrimex, a natural fresh meat binder used in the food industry for developing value-added products. Fibrimex is used with all species, including fish and seafood. The by-product, spray dried plasma powder, is used in the animal feed industry as a protein source.

**Products:** Feed-grade plasma powder, fresh meat binder.

**Markets:** Japan, Latin America, Mexico, South Korea, Taiwan, and United States.

## **Independent Breeders Service Ltd.**

P.O. Box 3608  
Airdrie, Alberta T4B 2B8  
Contact: Harry Haney  
Phone: (403) 946-5667  
Fax: (403) 946-5721  
Email: [ibs@independentbreeders.com](mailto:ibs@independentbreeders.com)  
Website: [www.independentbreeders.com](http://www.independentbreeders.com)

Independent Breeders Service Ltd. (IBS) is a privately owned semen collection and marketing company based near Calgary, Alberta. In business since 1978, IBS markets beef and dairy genetics (semen and embryos) from many of Canada's elite herds and most popular bloodlines to a number of countries in the world.

**Products:** Beef bovine embryos, dairy bovine embryos, beef bovine semen, dairy bovine semen.

## **Northern Alberta Processing Co.**

Box 3254  
Sherwood Park, Alberta T8A 2A6  
Contact: Rob Jones  
Phone: (780) 472-6750  
Email: [rjones@wcrl.com](mailto:rjones@wcrl.com)  
Website: [www.wcrl.com](http://www.wcrl.com)

**Products:** Feather meal, fish meal, meat and bone meal, poultry meal, and tallow.

**Markets:** Central America, China, Indonesia, Japan, Mexico, Philippines, South Korea, Taiwan, The Netherlands, and United Kingdom.

## **Polar Genetics Inc.**

4511 - 11A Ave  
Edmonton, Alberta T6L 4B9  
Contact: Albert Eringfeld  
Phone: (780) 944-2575  
Fax: (780) 944-2601  
Email: [polar@netcom.ca](mailto:polar@netcom.ca)  
Website: [www.polargenetics.com](http://www.polargenetics.com)

**Products:** High Health purebred boars and gilts, registered GGP and GP lines, hybrid parent and terminal lines, fresh and frozen semen, A.I. equipment and supplies, and ultrasound technology systems.

**Services:** Worldwide export services, A.I. training and consulting, swine breeding program design, production and nutrition advice, and other livestock selection and export.

**Products:** Artificial insemination equipment, artificial insemination supplies, hybrid breeding swine, identification equipment/supplies, purebred breeding swine, purebred swine semen, and ultrasound technology systems.

**Markets:** China, Latin America, Mexico, and South Korea.

## **Universal Genetics**

PO Box 910  
Cardston, Alberta T0K 0K0  
Contact: Ken Bester  
Phone: (403) 653-4437  
Fax: (403) 653-3700  
Email: [unigen@telusplanet.net](mailto:unigen@telusplanet.net)  
Website: [www.unigen.org](http://www.unigen.org)

**Products:** Beef bovine semen (all breeds), dairy bovine semen (all breeds).

**Markets:** Africa, China, Czech Republic, France, Germany, Hungary, Italy, Japan, Latin America, Malaysia, Mexico, Middle East, other Asia, other Central Europe, other European Union, Poland, Russia, Singapore, South Korea, Taiwan, The Netherlands, United Kingdom, and United States.

## **Western Suffolk Sire Reference Association**

Box 4, Site 8 RR#1  
Olds, Alberta T4H 1P2  
Contact: Cathy Gallivan  
Phone: (403) 224-3962  
Fax: (403) 224-3339  
Email: [gallivan@sheepcanada.com](mailto:gallivan@sheepcanada.com)  
Website: [www.telusplanet.net/public/gallivan/west.htm](http://www.telusplanet.net/public/gallivan/west.htm)

Suffolk sheep are intensively selected for growth rate and carcass quality. The company has achieved 19 percent genetic improvement for lean growth in five years.

**Products:** Embryos, live animals, and semen.

**Markets:** United States.



## GRAINS, OILSEEDS AND PRODUCTS

Alberta is renowned for excellent quality and significant volumes of cereal grains. In addition to feed and export markets, cereal grains are used for milling, malting, baking, nutraceuticals, and industrial products.

Alberta is a global canola producer with a strong commitment to superior quality and customer service. The oilseeds sector consists of crushers, refiners, and companies that process oils into value-added products. Canola crops are available for export of raw seed for crushing; however, an increasing amount of the total crop is being crushed domestically.

## GRAINS, OILSEEDS AND PRODUCTS

### ADM Milling Company

950 Mill St.  
Montreal, Quebec H3C 1Y4  
Contact: Sophie Kut  
Phone: (514) 846-8519  
Fax: (514) 933-3802  
Website: [www.admworld.com](http://www.admworld.com)

ADM Milling Company is an industry leader in the processing of wheat into top-quality food for both domestic and export consumption. ADM produces wheat flour for breads, cakes, pasta, cookies and crackers for use around the globe.

**Products:** All-purpose cake and pastry flour, all purpose flour, high gluten flour, pasta flour, pastry flour (cookies and biscuits), and whole wheat flour.

**Markets:** Africa, Caribbean, Lebanon, other Asia, and United States.

### Agricore Cooperative Ltd.

P.O. Box 2700, 505 - 2 St. S.W.  
Calgary, Alberta T2P 2T5  
Contact: Darren E.W. Schultz  
Phone: (403) 290-4604  
Fax: (403) 290-4783  
Email: [dschultz@agricore.com](mailto:dschultz@agricore.com)  
Website: [www.agricore.com](http://www.agricore.com)

Agricore Cooperative Ltd. is a farmer-owned cooperative operating on the great plains of Canada. Through its network of facilities, Agricore is a leader in the agricultural sector, providing export quality forage and turf seed; cereal grains; oil seeds; special crops such as mustard seed, beans, and lentils; and organic cereals.

**Products:** Alfalfa, canola, cereal grains, flax seed, forage seed, malting barley, organic cereals, race horse oats, timothy, and turf seed.

**Markets:** Japan, Latin America, Malaysia, Middle East, Other European Union, South Korea, Taiwan, United Kingdom, and United States.

### Alberta Oats Limited

Box 228, RR# 6  
Edmonton, Alberta T5B 4K3  
Contact: Barbara A. Loree  
Phone: (780) 973-9102  
Fax: (780) 973-5000  
Email: [aol@supernet.ab.ca](mailto:aol@supernet.ab.ca)

Alberta Oats is a world-scale oats processor and exporter of food grade oat groats and quality oat feed products. Its location is advantageous for securing top quality oats at reasonable prices. Alberta Oats understands what it takes to deliver product to various countries around the world in good condition to meet the delivery schedule expected.

**Products:** Double recleaned oats, clipped and polished for racehorses; heavy feed oats for livestock; human consumption oat groats (steelcut chips); human consumption oat groats (steelcuts); human consumption oat groats (whole); oat groats (dehulled) for birdfood; and single cleaned oats, clipped and polished for livestock.

**Markets:** Caribbean, Japan, Latin America, Mexico, Taiwan, and United States.

### API Grain Processors

8010 Edgar Industrial Crescent  
Red Deer, Alberta T4P 3R3  
Contact: Kerry Keating  
Phone: (403) 347-7557  
Fax: (403) 346-2662  
Email: [info@apigrainprocessors.com](mailto:info@apigrainprocessors.com)  
Website: [www.apigrainprocessors.com](http://www.apigrainprocessors.com)

API Grain Processors is a unique value-added grain fractionation facility located in Red Deer, Alberta, Canada. The company processes wheat into bread flour, vital wheat gluten, fuel, grade ethanol, and livestock feed. API Grain Processors is committed to product quality and leadership in the grain processing industry.

**Products:** Bread flour, vital wheat gluten.

**Markets:** United States.

### Canada Malting Company

3316 Bonnybrook Rd. S.E.  
Calgary, Alberta T2G 4M9  
Fax: (403) 571-7070  
Email: [wchurchw@conagramalt.com](mailto:wchurchw@conagramalt.com)  
Contact: Bryan Thoet  
Phone: (403) 571-7000

**Products:** Malt.

**Markets:** Africa, Indonesia, Japan, Latin America, Malaysia, Mexico, Russia, South Korea, United States, and Vietnam.

### Canamera Foods

14711 - 128 Ave  
Edmonton, Alberta T5L 3H3  
Contact: G.W. Morhun  
Phone: (780) 447-6960  
Fax: (780) 453-5764  
Email: [gwmorhun@canamera.ca](mailto:gwmorhun@canamera.ca)  
Website: [www.canamera.ca](http://www.canamera.ca)

**Products:** Canola oil, margarine, shortening, and toppings.

**Markets:** China, Czech Republic, France, Germany, Hungary, Italy, Japan, Latin America, Malaysia, Mexico, Middle East, other Asia, other Central Europe, other European Union, Poland, Russia, Singapore, South Korea, Taiwan, The Netherlands, and United States.

## **Canbra Foods Ltd.**

2415 - 2A Ave N.  
Lethbridge, Alberta T1J 3Y4  
Contact: Taina Arnell  
Phone: (403) 329-5500  
Fax: (403) 327-3887  
Email: [global@canola.com](mailto:global@canola.com)  
Website: [www.canola.com](http://www.canola.com)

Canbra Foods Ltd. is a canola processor specializing in oil, shortening, and margarine products for both retail and food service industries. Unique requirements of overseas markets are familiar to Canbra through a clientele in over 20 countries. Private brand labelling and custom orders may be negotiated.

**Products:** Canola meal, canola oil (food service-drums, jugs, and bulk), canola oil (retail), margarine, and shortening.

**Markets:** China, Japan, Malaysia, Middle East, New Zealand, Other Asia, Russia, Singapore, South Korea, Taiwan, and United States.

## **Champion Oat Processors**

12805 - 97B Street  
Grande Prairie, Alberta T8V 6K1  
Contact: Lorne Huddlestun  
Phone: (780) 532-6043  
Fax: (780) 539-7440

Champion Oat Processors selects premium oats for processing to yield consistent, high-quality products for our customers.

**Products:** Clean oats, race horse oats.

**Markets:** Japan, Latin America, Malta, and United States.

## **Gold Top Organics Ltd.**

16831 - 110 Ave.  
Edmonton, Alberta T5P 1G8  
Contact: Frank Klann  
Phone: (780) 483-1504  
Fax: (780) 483-1504

Gold Top Organics Ltd. is a certified organic pressing facility. Cold pressed, expeller pressed, and custom work as well. The company specializes in flax, borage, hemp, sunflower, pumpkin, sesame oil, and organic meals as well.

**Products:** Organic oil.

**Markets:** Japan.

## **Grainworks, Inc.**

Box 30  
Vulcan, Alberta T0L 2B0  
Contact: Dwayne Smith  
Phone: (403) 485-2808  
Fax: (403) 485-6459  
Email: [smith@grainworks.com](mailto:smith@grainworks.com)

Grainworks, Inc. operates a third-generation family farm, specializing in high quality cereal grains and oilseeds. Its 2,200-acre farm is equipped with on-farm cleaning, milling and loading facilities, giving the flexibility of shipping 100 percent certified organic bulk products directly. Commodity pricing and availability on request. Quality Assurance International (QAI) certified.

**Products:** Certified organic barley, certified organic durum, certified organic flax, certified organic hard red wheat, certified organic oats, certified organic rye, and certified organic triticale.

**Markets:** Japan, United Kingdom, and United States.

## **Sakai Spice (Canada) Corp.**

4201 - 2 Ave N.  
Lethbridge, Alberta T1H 0C8  
Contact: Chikara (Chuck) Nagayama  
Phone: (403) 320-9445  
Fax: (403) 320-9446  
Email: [admin@sakaispice.com](mailto:admin@sakaispice.com)

**Products:** Low oil ground mustard, low oil mustard flour.

**Markets:** Japan, Latin America, Malaysia, South Korea, Taiwan, United Kingdom, and United States.

## **Sunora Foods Ltd.**

205, 4616 Valiant Drive N.W.  
Calgary, Alberta T3A 0X9  
Contact: Steve Bank  
Phone: (403) 247-8300  
Fax: (403) 247-8340  
Email: [sunora@cybersurf.net](mailto:sunora@cybersurf.net)

Sunora Foods is a major Canadian exporter of packaged food oil and related products. It offers attractively packaged, competitively priced products for retail and food service. Sunora Foods also introduced canola oil to a number of countries.

**Products:** Canola oil, canola oil margarine, corn oil, soybean oil, sunflower oil.

**Markets:** Germany, Japan, Latin America, Malaysia, Middle East, other Asia, other European Union, Russia, Singapore, South America, Taiwan, and United States.

### **Westcan Malting Ltd.**

Box 113, Hwy. 12E  
Alix, Alberta T0C 0B0  
Contact: William Rahr  
Phone: (612) 445-1431, or (403) 747-2777  
Fax: (403) 747-2660  
Email: [info@westcanmalt.com](mailto:info@westcanmalt.com)  
Website: [www.westcanmalt.com](http://www.westcanmalt.com)

**Products:** 2-row brewers' malt, 6-row brewers' malt, and food malt.

**Markets:** Japan, Latin America, Mexico, Russia, South Africa, South Korea, Taiwan, and United States.

### **Westglen Milling (Division of ConAgra Limited)**

Box 4615  
Barrhead, Alberta T7N 1A5  
Contact: Bill Liska  
Phone: (780) 674-3960, or 1-800-395-0550  
Fax: (780) 674-2024  
Email: [dhorner@westglenmill.com](mailto:dhorner@westglenmill.com)

Westglen Milling has a worldwide reputation for high-quality products and excellent service to industrial and commercial customers. Quality is constantly monitored on all products to ensure it meets rigid specifications and all food safety standards. Westglen is ideally positioned to ship to destinations in the US, Mexico, Pacific Rim, and Latin and Central America.

**Products:** "Pearled" barley - 4 grades, baby oat flakes, barley flakes, barley flour, oat brans, oat flours, old fashion rolled oats, quick cooking rolled oats, steel cut oat groats, whole oat groats.

### **Wilbur-Ellis Company of Canada Ltd.**

RR 8-2-9  
Lethbridge, Alberta T1J 4P4  
Contact: Brent Quintin  
Phone: (403) 328-3311  
Fax: (403) 328-3365  
Email: [bquintin@wecon.com](mailto:bquintin@wecon.com)  
Website: [www.wilburellis.com](http://www.wilburellis.com)

**Products:** Animal feed, hay, and oats.

**Markets:** Japan, South Korea, and Taiwan.



## HONEY

The Alberta honey industry has gained a worldwide reputation as a supplier of quality mild white honey and beeswax. Alberta's natural advantages in this industry are provided by long daylight hours in the summer leading to increased production, and access to vast expanses of clover, alfalfa and canola supplying an abundance of forage for bees.

## HONEY

### API Nutrition's Enterprise Ltd.

C.P. 1212  
St. Isidore, Alberta T0H 3B0  
Contact: Jean Bergeron  
Phone: (780) 624-8175  
Fax: (780) 624-8165  
Email: apinutri@telusplanet.net

Harvesting Natures Gold. A votre santé naturellement.

**Products:** Bee pollen, honey, and raw propolis.

**Markets:** United States.

### Bastura Apiaries

Box 4697  
Taber, Alberta T1G 2E1  
Contact: Stan Bastura  
Phone: (403) 223-8784  
Fax: (403) 223-8721  
Email: sbastura@telusplanet.net

**Products:** Honey (bulk).

**Markets:** United States.

### Bee Maid Honey Ltd.

Box 3909 - 70 Alberta Street  
Spruce Grove, Alberta T7X 3B1  
Contact: Rick Rees  
Phone: (204) 786-8977  
Fax: (204) 783-8468  
Email: honey@beemaid.com  
Website: www.beemaid.com

Bee Maid Honey is 100 percent pure Canadian honey. Bee Maid does not blend with honey from other countries. Bee Maid Honey is HACCP certified. The company currently sells in over 30 countries and has been in business over 55 years. Bee Maid will process private labels.

**Products:** Canadian creamed honey, Canadian liquid honey, honey with cinnamon, pure honey Bar bee q sauce, and pure honey mustard.

**Markets:** France, Germany, Japan, Malaysia, Middle East, Other Asia, Other European Union, Singapore, South Korea, The Netherlands, United Kingdom, and United States.

### Greidanus Honey Mill

Box 5504  
High River, Alberta T1V 1M6  
Contact: Sidney Greidanus  
Phone: (403) 652-7647  
Fax: (403) 652-7647  
Email: grehoney@telusplanet.net

**Products:** Beeswax, honey.

**Markets:** Germany, United States.

### Hat Honey Farm

51 Ross Glen Place SE  
Medicine Hat, Alberta T1B 1P6  
Contact: Chris Alen  
Phone: (403) 527-3997, or (403) 504-7262  
Fax: (403) 526-4265, or (403) 592-0012  
Email: chrisalen@telusplanet.net

Full-service beekeeping operation with 3000 honeybee colonies. Specializing in production of alfalfa, clover and canola honey. Modern processing facility with high standards placed on a quality finished honey product. Small or large bulk orders available.

**Products:** Honey.

**Markets:** Germany, Japan, and United States.

### McKenzie Foods Ltd.

27324 TWP 513  
Spruce Grove, Alberta T7Y 1H8  
Contact: Bob McKenzie  
Phone: (780) 963-6975  
Fax: (780) 963-6350  
Email: mckhoney@compusmart.ab.ca

Established in 1984, McKenzie's has become a leading brand in Western Canada. Its honey products are presently on the shelves of the major grocery retailers in Western Canada and the Pacific Northwest USA. As well, it is distributed to the restaurant sector through the dominant food service distributors.

**Products:** Bottled liquid specialty honey, fireweed honey, liquid squeeze honey, and non-processed natural honey.

**Markets:** Japan, United States.

### Paradis Honey Ltd.

Box 99  
Girouxville, Alberta T0H 1S0  
Contact: John Paradis  
Phone: (780) 323-4283  
Fax: (780) 323-4288  
Email: mikelise@telusplanet.net  
Website: www.telusplanet/public/mikelise/paradis

Paradis Honey is a commercial producer of raw honey and beeswax. It can accommodate sales from 5kg to 500t. Most sales are 20t; one sea container.

**Products:** Beeswax, raw honey.

**Markets:** France, Italy, Japan, United Kingdom, and United States.

### South Peace Honey Ltd.

Box 547  
Falher, Alberta T0H 1M0  
Fax: (780) 925-2052  
Contact: Guy Guerin  
Phone: (780) 925-2396

**Products:** Beeswax, honey.

**Markets:** Europe, United States.

### **Tegart Apiaries**

Box 904  
Fairview, Alberta T0H 1L0  
Contact: Dale Tegart  
Phone: (780) 835-2115  
Fax: (780) 835-2873  
Email: tegart@telusplanet.net  
Website: [www.beeswax.net](http://www.beeswax.net)

**Products:** Beeswax foundation, bulk natural beeswax, honey, styrofoam nucs, and white filtered beeswax.

**Markets:** Germany, Israel, The Netherlands, United Kingdom, and United States.

### **Western Wax Works Ltd.**

Box 3909  
Spruce Grove, Alberta T7X 3B1  
Contact: Karen Mahdiuk  
Phone: (780) 962-5573, or 1-800-213-6131  
Fax: (780) 962-1653  
Email: [honey@beemaid.com](mailto:honey@beemaid.com)  
Website: [www.beemaid.com](http://www.beemaid.com)

Western Wax Works, a facility in Canada, was established in 1994 to process beeswax — refined and/or bleached. A unique processing technology is utilized to produce wax meeting pharmacopoeia standards. Non-pharmaceutical products include colored wax sheets and bulk beeswax used primarily in the candle, craft, and hobby industries.

**Products:** Block beeswax, bleached white; block beeswax, natural; colored h/c beeswax sheets; and colored thin/flat beeswax sheets.

**Markets:** China, Japan, Mexico, Singapore, Taiwan, and United States.







## MISCELLANEOUS (PETFOODS, NUTRACEUTICALS, ETC.)

The burgeoning interest in functional foods and nutraceuticals has stimulated the growth of the value-added agri-food sector in Alberta. As this new frontier expands, Alberta companies are very active in research and development, leading to important links between science, diet and health, and manufacturing.

The pet food market is expected to boom over the next few years as pets are being pampered like never before. Continued expansion of Alberta's beef and pork industries provides a surplus of ingredients for the pet food industry. Alberta is poised to take on the international marketplace with quality premium and super premium products.

## MISCELLANEOUS (PETFOODS, NUTRACEUTICALS, ETC.)

### Banner Pharmacaps (Canada) Limited

5807 - 47 Ave.  
Olds, Alberta T4H 1S7  
Contact: Debrah Richardson  
Phone: 1-888-663-8700  
Fax: (403) 556-8596  
Email: [dmrichardson@banpharm.com](mailto:dmrichardson@banpharm.com)  
Website: [www.banpharm.com](http://www.banpharm.com)

**Products:** Nutritional and pharmaceutical soft gelatin capsules.

### C V Technologies Inc.

Suite 308, 8625 - 112 Street  
Edmonton, Alberta T6G 1K8  
Contact: James Bruce  
Phone: (780) 432-0022  
Fax: (780) 432-7772  
Email: [info@herbtech.com](mailto:info@herbtech.com)  
Website: [www.herbtech.com](http://www.herbtech.com)

C V Technologies is a science and technology company with developed and commercialized proprietary technology to identify, extract and biologically standardize natural mixtures that deliver scientifically verifiable health benefits. CV markets products in Canada under the HerbTech(R) brand name and supplies proprietary ingredients nationally and internationally. Currently, the company holds 18 patents and has 18 patents pending.

**Products:** Concentrated shark cartilage extract, proprietary ginseng extract, North American ginseng and gingko biloba extract, shark cartilage and cordyceps, St. John's wort, American ginseng and gingko biloba extract, and a unique fraction of North American ginseng.

**Markets:** Australia, Hong Kong, Japan, and United States.

### Ceapro Inc.

4046 University of Alberta EDC, 8308 - 114 St.  
Edmonton, Alberta T6G 2E1  
Contact: Douglas Clement  
Phone: (780) 421-4555  
Fax: (780) 421-1320  
Email: [dclement@ceapro.com](mailto:dclement@ceapro.com)  
Website: [www.ceapro.com](http://www.ceapro.com)

Ceapro Inc. is a technology driven company, developing and utilizing core technologies to supply premium, highly differentiated and natural intermediates to the life sciences and personal-care/cosmetic industries.

**Products:** Colloidal oat extract, companion animal conditioner, companion animal ear cleanser, companion animal shampoo, oat beta glucan, and oat starch.

**Markets:** Australia, Germany, Japan, other European Union, and United States.

### Champion Pet Foods Ltd.

9503 - 90 Avenue  
Morinville, Alberta T8R 1K7  
Contact: Peter A. Muhlenfeld  
Phone: (780) 939-6888  
Fax: (780) 939-6858  
Email: [petfood@telusplanet.net](mailto:petfood@telusplanet.net)  
Website: [www.championpetfoods.com](http://www.championpetfoods.com)

Canada's premier producer of quality dried, extruded pet foods. Manufacturer certified by The Canadian Veterinary Association (CVMA), Pet Food Association of Canada (PFAC) and The Canadian Food Inspection Agency (CFIA). Champion exports throughout the world and is committed to producing high-quality pet foods from select Canadian ingredients.

**Products:** Dried pet foods.

**Markets:** Czech Republic, Germany, Hungary, Italy, Japan, Middle East, other Central Europe, South Korea, Taiwan, United Kingdom, and United States.

### Chinook Wool Co. Inc.

4416 - 51 Street  
Innisfail, Alberta T4G 1P7  
Contact: Zenek Matkowsky  
Phone: (403) 227-1868  
Fax: (403) 227-4044  
Email: [zenek@telusplanet.net](mailto:zenek@telusplanet.net)

Chinook Wool processes Canadian raw wool from foothills and prairie areas. Western Canadian wool has superior properties - loftiness, springiness and bulkiness - compared to wools from other origins.

**Products:** Scoured wool.

**Markets:** United States.

### Custom Woolen Mills

R.R. # 1  
Carstairs, Alberta T0M 0N0  
Contact: Fen Roessingh  
Phone: (403) 337-2221  
Fax: (403) 337-2221  
Email: [smithwr@arclite.com](mailto:smithwr@arclite.com)  
Website: [www.arclite.com/woolenmill/](http://www.arclite.com/woolenmill/)

Custom Woolen Mills does minimal processing with few or no chemicals added (except for dye). All products are made with Canadian grown 100 percent pure wool. Custom Woolen Mills would like to further its export sales in socks, yarns, and custom services.

**Products:** Custom processing, plied knitting yarns.

**Markets:** United States.

## **Elk Valley Processors Ltd.**

Box 177

Kitscoty, Alberta T0B 2P0

Contact: Ray Ference, Phone: (780) 846-2188

Contact: Frank McAllister, Phone: (780) 846-2188

Fax: (780) 846-2066

Elk Valley Processors Ltd. has specialized in elk velvet since 1991. Using traditional Asian methods of processing, its federally inspected plant dries, encapsulates, and markets velvet antler. The company is established to export to other countries.

**Products:** Frozen elk velvet, processed elk velvet.

**Markets:** Other Asia, South Korea, and United States.

## **Farm Meats Canada Ltd.**

P.O. Box 5007, 12A 11 Street S.E.

High River, Alberta T1V 1M3

Contact: Geoff Melkjorsen

Phone: (403) 652-4300 or 1-800-616-9267

Fax: (403) 652-4785, or 1-800-249-2974

Email: geoffme@telusplanet.net

All products are natural with no preservatives, made from finest quality beef, lamb or turkey. Each batch tested microbiologically to maintain high standards of quality. The "Rollover" brand name is recognized as the foremost dog food/treat by dog breeders and trainers in Canada and USA.

**Products:** Dog and cat treats, beef dog food, lamb and rice dog food, sausage style dog food, turkey dog food, beef dog treat chews, braided chews, beef dog treat strips, roll-ups, beef/lamb dog treat crunchies, dog treat bones, filled bones, and dog treat hooves and ears.

**Markets:** Japan, other Asia, and United States.

## **Fit Brand Inc.**

119 - 8 Avenue S.E.

High River, Alberta T1V 1H1

Contact: Donna Harrison

Phone: (403) 601-2588

Fax: (403) 601-2588

Email: fitbrand@aol.com

Fit Brand is a manufacturer of super premium, all natural, holistic pet treats. Their products do not have any added salt, sugar, artificial colour, artificial flavour, artificial preservatives or by-products. Their products have colourful packaging with professional representation. The company is committed to quality and service. They will do private label or custom manufacturing.

**Products:** Bulk bears (dogs), bulk veg bones (dogs), honeysuckle cat treats, jerky treats, liver and shark cartilage treat (dogs), parrot treats, rabbit and guinea pig treats, retail and bulk originals (dogs).

**Markets:** The Netherlands, United States.

## **Mountain Bones**

2, 104A Boulder Crescent

Canmore, Alberta T1W 1L2

Contact: Pete Graves

Phone: (403) 678-3770

Fax: (403) 678-3717

Email: treats@mountainbones.com

Website: www.mountainbones.com

Mountain Bones is an Alberta company that makes the highest quality, healthy, all-natural baked snacks for dogs. Each recipe combines wholesome close-to-the-earth goodness with veterinarian directed high nutritional value. The company's commitment to quality and wholesome Canadian image has resulted in strong domestic growth and significant requests for product from international customers.

**Products:** Natural-baked bagels for dogs (peanut butter and banana/vegetable), nutritional bars for dogs (peanut butter and banana/vegetable/carob), and training snacks for dogs (three flavours).

**Markets:** United States.

## **Natural Farmworks Ltd.**

4327 - 78 Street

Red Deer, Alberta T4P 3E3

Contact: Russell Bussiere, Phone: (403) 309-0040

Contact: Lori Wheeler, Phone: (403) 309-0040

Fax: (403) 309-0070

Email: bussiere@naturalfarmworks.com

Website: naturalfarmworks.com

Natural Farmworks Ltd. manufactures natural mineral supplements for livestock. Natural Farmworks' human health division, Sepallo Nutraceuticals, manufactures highly bioavailable plant-based minerals. These foliar minerals are marketed to manufacturers of nutritional supplements and of functional foods. It also grows, processes and markets nutrient-dense green foods such as barley grass, wheat grass and food-grade alfalfa.

**Products:** Food-grade alfalfa, barley grass, bison mineral mixes, equine mineral mixes, nutrient rich green foods, plant-based chromium, plant-based selenium, and wheat grass.

**Markets:** United States.

### **Norac Technologies Inc.**

9110 - 23 Ave  
Edmonton, Alberta T6N 1H9  
Contact: Jason Lee  
Phone: (780) 414-9595  
Fax: (780) 450-1016  
Email: [norac@noractech.com](mailto:norac@noractech.com)  
Website: [www.noractech.com](http://www.noractech.com)

NORAC Technologies Inc. offers its clients unequaled experience and expertise in the supercritical fluid extraction of herbs, spices, and medicinal botanicals, for use in the food and nutraceutical industries. NORAC uses carbon dioxide gas to produce the highest-quality extracts free of harmful chemical solvents while remaining cost competitive.

**Products:** Nutraceuticals, spice extracts.

**Markets:** China, France, Germany, India, Japan, Latin America, Mexico, South Africa, United Kingdom, and United States.

### **Rogers Sugar Ltd.**

5405 - 64 Street  
Taber, Alberta T1G 2C4  
Contact: D.J. Emek  
Phone: (403) 223-3535  
Fax: (403) 223-9699  
Email: [demek@rogerssugar.ca](mailto:demek@rogerssugar.ca)

Rogers Sugar produces granulated and liquid sugars, dried sugarbeet pulp and beet molasses from locally grown sugarbeets and has been in business for 70 years in Alberta.

**Products:** Beet molasses, dried beet pulp.

**Markets:** Japan, South Korea, Taiwan, and United States.



## PREPARED, SPECIALTY AND CONFECTIONARY FOODS

As demographics change and lifestyles shift, desire for higher quality and healthy food and a preference for convenience foods have emerged. Alberta's specialty foods industry is well-positioned to meet these requirements with a variety of home meal replacements, unique gourmet foods and snack foods.

## **PREPARED, SPECIALTY AND CONFECTIONARY FOODS**

### **Alberta Fancy Sausage Ltd.**

4235 - 17 Street S.E.  
Calgary, Alberta T2G 3W7  
Contact: Mary Bendzik  
Phone: (403) 264-2641  
Fax: (403) 262-9053  
Email: afsltd@telusplanet.net

"Big Chief" meat snacks are made by Alberta Fancy Sausage Ltd., which was established in 1971. "Big Chief" snacks are made with top-quality Alberta beef and choice selection of imported spices. Products are produced under rigid Canadian government inspection guidelines, are available in a variety of sizes and are also produced as private label.

**Products:** Beef jerky-hot peppered, beef jerky-original, beef jerky-teriyaki.

**Markets:** United States.

### **Candy Tree Company, The**

B9 416 Meridian Rd. S.E.  
Calgary, Alberta T2A 1X2  
Contact: David Skulutay  
Phone: (403) 235-3400  
Fax: (403) 272-9558  
Email: candytree@sprint.ca

**Products:** Gourmet lollipops.

### **Cassidy Creek Trading Co. Ltd.**

10324 - 130 Street  
Edmonton, Alberta T5N 1X6  
Contact: Doreen Brown  
Phone: (780) 452-1404  
Fax: (780) 425-1665

Designed to market the upscale consumer, Cassidy Creek Trading processes with detailed attention to high standards, controlled small batch sizes of natural, quality ingredients. Shelf visibility is clean, clear, classic-traditional, deep green with accents of white and gold foil. Available in hexagonal jars. Award-winning antipasto, Canadian Fine Food Show Year 2000 Best Savoury Condiment.

**Products:** Antipasto.

**Markets:** Mexico.

### **Cattle Boyz Foods Ltd.**

1109 Premier Way SW  
Calgary, Alberta T2T 1L7  
Contact: Karen Hope  
Phone: (403) 262-9366  
Fax: (403) 262-5829  
Email: karen@marketingedge.ab.ca  
Website: www.cattleboyzsauce.com

Cattle Boyz is a unique barbecue sauce that can also be used as a cooking sauce. Taste can be described as sweet, tangy with a kick of spice. Cattle Boyz is packaged in an attractive re-useable, latch-top bottle. It is good on all meats and seafoodsand may be used as a marinade, glaze, dip, condiment or BBQ sauce.

**Products:** BBQ/cooking sauce.

**Markets:** United States.

### **El Molino Foods of Canada Ltd.**

3615 - 9 Street S.E.  
Calgary, Alberta T2G 3C7  
Contact: Joe Dippolito  
Phone: (403) 287-2000  
Fax: (403) 287-3851  
Email: elmolino@telusplanet.net

El Molino Foods of Canada Ltd. is a contract manufacturer that specializes in Mexican and Italian foods. Products include tortilla chips, salsa, tortillas, and sauces.

**Products:** Salsa, tortilla chips.

**Markets:** United States.

### **Golden Happiness Bakery Ltd.**

101, 111 - 2 Avenue S.E.  
Calgary, Alberta T2G 0B2  
Contact: Randy Chau  
Phone: (403) 263-4882  
Fax: (403) 233-7933  
Website: www.golden happinesscanada.com

Golden Happiness Bakery has operated since August 1987 as a wholesale bakery providing baked goods to customer specifications, frozen foods, and also Chinese moon cakes during the traditional Chinese Moon Festival. The company has a retail store in Calgary, Alberta providing bakery goods to others.

**Products:** Chinese long doughnuts, Chinese moon cakes, crepes, crystal steamed buns with taro paste, frozen sweet rice balls with three assorted fillings, plain steamed buns, spring roll wraps, sweet paste steamed buns with five assorted fillings, vegetarian pan fried dumplings, and vegetarian spring rolls.

**Markets:** Latin America, United States.

## **Heritage Frozen Foods Ltd.**

14515 - 124 Avenue  
Edmonton, Alberta T5L 3B2  
Contact: Marvin Karenko  
Phone: (780) 454-7383  
Fax: (780) 454-2685  
Email: [mjkarenko@hotmail.com](mailto:mjkarenko@hotmail.com)  
Website: [www.cheemo.com](http://www.cheemo.com)

Since 1971, Heritage Frozen Foods Ltd. has processed the finest perogies in the retail marketplace. Perogies originated as an Eastern European food, similar to a Jewish knish or an Italian ravioli, and are crescent-shaped pockets of pasta-type dough filled with a variety of fillings, usually potato based. The company's most popular flavour is potato and cheddar cheese.

**Products:** Perogies.

**Markets:** United States.

## **Hygaard Fine Foods Ltd.**

208 Sioux Road  
Sherwood Park, Alberta T8A 3X5  
Contact: John Leslie  
Phone: (780) 467-4050  
Fax: (780) 467-1199  
Email: [jleslie@hygaard.com](mailto:jleslie@hygaard.com)

Hygaard Fine Foods Ltd. has been in the packaged food industry for 29 years. Hygaard Foods operates out of a 50,000 square-foot federally inspected plant located in Sherwood Park, Alberta, Canada. This facility is a triple "A" federal plant with HACCP certification. Production capacity exceeds 40,000 units daily.

**Products:** Donairs, hamburgers, pitas, pizzas, and sub sandwiches.

**Markets:** United States.

## **Longview Meat and Merchandise Ltd.**

P.O. Box 173  
Longview, Alberta T0L 1H0  
Contact: Len Latoski  
Phone: (403) 558-3706  
Fax: (403) 558-3708  
Email: [lbj@telusplanet.net](mailto:lbj@telusplanet.net)  
Website: [www.longviewbeefjerky.ca](http://www.longviewbeefjerky.ca)

Longview Beef Jerky is a value-added superior meat product. The company uses 100 percent solid beef brisket with no preservatives added and marinated in a special sauce that delivers a tender chew. It delivers a real steak taste. There are four flavours to choose from — regular, pepper, honey and garlic, and teriyaki.

**Products:** Honey garlic beef jerky, pepper beef jerky, regular beef jerky, and teriyaki beef jerky.

**Markets:** Pacific Rim, United States.

## **Maple Leaf Foods International**

3080 Yonge Street  
Toronto, Ontario M4N 3N1  
Contact: Export sales manager  
Phone: (416) 480-8900  
Fax: (416) 480-8950  
Email: [info@mlfi.com](mailto:info@mlfi.com)  
Website: [www.mlfi.com](http://www.mlfi.com)

Maple Leaf Foods International, a division of Maple Leaf Foods, Canada's largest food processor, is committed to being a force in food around the world. It markets a wide range of products under its brands, own labels and controlled labels through offices in key world markets and a network of partners and agents worldwide.

**Products:** Bagels, flatbreads, french fries, par-baked breads, par-baked rolls, pork, chilled, pork, frozen, pork, processed, soybeans, specialty breads, and specialty potatoes.

**Markets:** China, Germany, Japan, Latin America, Malaysia, Mexico, Middle East, other Asia, Russia, Singapore, South Korea, Taiwan, United Kingdom, and United States.

## **Select Foods Services**

18132 - 102 Avenue  
Edmonton, Alberta T5S 1S7  
Contact: Laura Simonsen  
Phone: (780) 414-1496  
Fax: (780) 414-1497

Select Food Services' lightly breaded products are par-fried for quick reheating in the fryer, oven, or microwave. These products feature a crispy exterior, flavour/moisture infused tender meat, and 8-oz portioned sauce packets. Produced in a HACCP facility with 100 percent visual lean, boneless pork or Grade A sirloin. They are a versatile and economical appetizer, main course, or buffet item.

**Products:** Boneless dry ribs (pork), boneless honey garlic pork, boneless sweet and sour pork, dino ribs (pork), and ginger beef.

**Markets:** United States.

## **Sepp's Gourmet Foods Ltd.**

202, 19232 Enterprise Way  
Surrey, British Columbia V3S 6J9  
Contact: Alan V. Maddox  
Phone: (604) 574-7858  
Fax: (604) 574-6966  
Email: [avmaddox@seppsfoods.com](mailto:avmaddox@seppsfoods.com)  
Website: [www.seppsfoods.com](http://www.seppsfoods.com)

Sepp's Gourmet Foods Ltd. is a manufacturer of fine deli and bakery products. With four factories in Canada and one in Scotland, it produces products for Canada, USA, Mexico, Japan, Hong Kong, the United Kingdom, and Europe. Sepp's markets under the Sepp's, Summersweet and McIntosh brands, as well as under private label.

**Products:** Calzones, chicken meat pie, quiche, southwestern, sausage rolls, all kinds, and shepards meat pie.

**Markets:** Japan, Latin America, Mexico, and United States.

## **Some Like It Hot Ltd.**

4432 - 10 Street N.E.  
Calgary, Alberta T2E 6K3  
Contact: Sam Shivji, Phone: (403) 735-6022  
Contact: Jamil Shivji, Phone: (403) 735-6022  
Fax: (403) 735-6019  
Email: [cartoon\\_696@go.com](mailto:cartoon_696@go.com) or [somelike@cadvision.com](mailto:somelike@cadvision.com)  
Website: [www.hataribros.com](http://www.hataribros.com)

Some Like It Hot is a manufacturer of quality hot sauces. The Acid Rain hot sauce was recently named the best hot sauce at the Fiery Food competition.

**Products:** Acid Rain Beyond Belief, Acid Rain 10 limited edition, Acid Rain Beyond Belief BBQ sauce, Acid Rain Beyond Belief chili mix, Acid Rain Beyond Belief hot nuts, Acid Rain Beyond Belief hot sauce, Acid Rain Beyond Belief pickled garlic, Alberta Crude hot sauce, Alberta Crude special reserve hot sauce, Chilean garlic hot sauce, Congo Cowboy BBQ sauce, gentle hot sauce, hot sauce, jerk sauce, Peri Peri extra hot sauce, Peri Peri garlic, Peri Peri habanero hot sauce, Peri Peri hot sauce, Peri Peri mixed herbs, red habanero hot sauce, tamarind hot sauce, and West Indian hot sauce.

**Markets:** The Netherlands, United Kingdom, United States, France, Germany, Italy, and other European Union.

## **Something Special Deli-Foods Ltd.**

224 Kaska Road  
Sherwood Park, Alberta T8A 4G7  
Contact: Gord Salamandick  
Phone: (780) 467-4448  
Fax: (780) 449-1238  
Website: [www.somethingspecialdeli.com](http://www.somethingspecialdeli.com)

Something Special Deli-Foods Ltd. manufactures a high-end line of appetizer hors d'oeuvres.

**Products:** Gourmet antipasto jalapeno delight red chili delight.  
**Markets:** United States.

## **Spitz Sales Inc.**

2055 Holsom Road S.W.  
Medicine Hat, Alberta T1B 4L9  
Contact: Roger Shantz  
Phone: (403) 527-7188  
Fax: (403) 526-0395  
Email: [spitz@spitzsales.com](mailto:spitz@spitzsales.com)  
Website: [www.spitzsales.com](http://www.spitzsales.com)

Spitz are the sunflower seeds with a difference. They are salted, seasoned, BBQ, and spicy flavoured seeds in a re-sealable bag with just the right amount of salt.

**Products:** Roasted sunflower seeds.  
**Markets:** United States.

## **UFL Foods Corporation**

9110 - 23 Avenue  
Edmonton Alberta T6N 1H9  
Contact: Richard Nahorniak  
Phone: (780) 414-9500  
Fax: (780) 440-1628  
Email: [rnahorniak@uflfoods.com](mailto:rnahorniak@uflfoods.com)  
Website: [www.uflfoods.com](http://www.uflfoods.com)

UFL Foods is a division of Newly Weds Food Inc. of Chicago, Illinois, USA, the world's largest manufacturer of food coating systems. UFL is one of Canada's foremost suppliers of quality custom food ingredients, innovation and technology. UFL is an international entity with manufacturing plants, R&D laboratories, and offices from Vancouver to Halifax.

**Products:** Co-packing, deheated whole ground mustard seed, food preparations, food seasonings, and spice mixtures.

**Markets:** Africa, Caribbean, Czech Republic, France, Germany, Hungary, Italy, Japan, Latin America, Malaysia, Middle East, other Asia, other Central Europe, other European Union, Poland, Scandinavia, South Korea, Taiwan, The Netherlands, United Kingdom, United States, and West Indies.

## **Zinter Brown Taste Treats "Wedgewood Estate"**

**Flavour Infusions**  
204, 1200 Pembina Highway  
Winnipeg, Manitoba R3T 2A7  
Contact: Bill Hryhorczuk  
Phone: (204) 945-9025  
Fax: (204) 945-9023  
Email: [liaison@gatewest.net](mailto:liaison@gatewest.net)

Zinter Brown Taste Treats are made with natural ingredients — little or no salt is added and all products are low in cholesterol or cholesterol free. Serving suggestions for appetizers and condiments are present on each label and recipe brochures are available. Condiments, appetizers, and spices are available in bulk form for the food service industry.

**Products:** Antipasto, orange brandied cranberries, peachy mango chutney, raspberry pepper pot, roasted garlic and onion glaze, and roasted garlic pepper pot.



## SPECIAL CROPS AND FEEDS

The dehydrated alfalfa sector and the hay compactors represent key segments of the forage processing industry. As Canada's main producer of alfalfa, Alberta is a reliable supplier of high quality processed alfalfa products. The prairie climate, with its large land base, makes for ideal growing conditions. Established facilities and expertise for processing and marketing, along with an aggressive approach to quality control have contributed to the prosperity of this industry.

Alberta's reputation as world class producers and quality suppliers of edible beans and peas has secured markets all over the world.

## SPECIAL CROPS AND FEEDS

### Agricore Alberta Bean Division

P.O. Box 96  
Bow Island, Alberta T0K 0G0  
Contact: Cam Bjerkseth  
Phone: (403) 545-2227  
Fax: (403) 545-6892  
Email: cbjerkseth@agricore.com  
Website: www.agricore.com

Agricore Bean Business Unit is a producer-owned cooperative that specializes in the production, processing, marketing, and exportation of dry edible beans. This company has been in the bean business for over 25 years and has established itself as being a reliable supplier of quality beans.

**Products:** Black beans, great northern beans, pink beans, pinto beans, and small red beans.

**Markets:** Africa, France, Germany, Italy, Japan, Latin America, Mexico, Middle East, South Korea, The Netherlands, United Kingdom, and United States.

### Agricore Beans and Special Crops

2802 - 5 Ave N.  
Lethbridge, Alberta T1H 0P1  
Contact: Blair Roth  
Phone: (403) 382-3400  
Fax: (403) 320-6877  
Email: broth@agricore.com  
Website: www.agricore.com

Agricore Beans and Special Crops source, process, and merchandise a range of pulse crops, mustard seed and mustard products, and other specialty grains.

**Products:** Chickpeas, dry beans, dry pea, feed pea, ground mustard, lentil, mustard seed, navy beans, and peacock meal.

**Markets:** China, France, Germany, India, Italy, Japan, Latin America, Mexico, Middle East, other Asia, other Central Europe, other European Union, South Korea, Taiwan, The Netherlands, United Kingdom, and United States.

### Alberta Dehydrating Co. Ltd.

Box 174  
Vauxhall, Alberta T0K 2K0  
Contact: Sharon Lukacs  
Phone: (403) 654-2282  
Fax: (403) 654-2243  
Email: lukacs@telusplanet.net

**Products:** Alfalfa cubes, alfalfa minicubes, dehydrated alfalfa pellets, and sun-cured alfalfa pellets.

**Markets:** Japan, South Korea, Taiwan, and United States.

### Champion Hay Processors

Box 2, Site 10, RR 2  
Olds, Alberta T4H 1P3  
Contact: Henry Braam  
Phone: (403) 335-4327  
Fax: (403) 335-4329

Champion Hay Processors produces in excess of 4000 MT per month of hay cubes to satisfy specific markets primarily in Asia.

**Products:** Alfalfa hay cubes, and timothy alfalfa hay cubes.

**Markets:** Japan, South Korea, and Taiwan.

### Classic Foods Ltd.

3620 - 50 Avenue S.E.  
Calgary, Alberta T2B 3N9  
Contact: Noor Shivji  
Phone: (403) 279-6267 ext. 103  
Fax: (403) 279-6515  
Email: sales@classicfoodsltd.com  
Website: www.classicfoodsltd.com

Classic foods handles bulk and retail packaged beans (chickpeas and pintos), lentils, peas, spices, and herbs.

**Products:** Beans, beans (bulk), lentils, lentils (bulk), peas, peas (bulk), and spices.

**Markets:** Asia, Middle East, United Kingdom, and United States.

### Columbia Seed Co. Ltd.

Box 331  
Vauxhall, Alberta T0K 2K0  
Contact: Joerg Klempnauer  
Phone: (403) 654-2158  
Fax: (403) 655-2230  
Email: kslseed@klempnauer.ab.ca

Columbia Seed Co. Ltd. is specialized in multiplying peas to high quality standards. The company is a consistent supplier of Marrowfat peas to numerous Asian countries. It also produces vegetable peas such as Lincoln, Onward, and others.

**Products:** Vegetable pea seed.

**Markets:** Africa, China, Japan, and other Asia.

### Dalziel Enterprises Ltd.

Box 519  
Didsbury, Alberta T0M 0W0  
Contact: Gilbert Dalziel  
Phone: (403) 337-3264  
Fax: (403) 337-3588  
Email: Dalziell@telusplanet.net

**Products:** Compressed alfalfa bales, compressed sweet oat bales, compressed timothy bales, and compressed timothy/alfalfa bales.

**Markets:** Japan, South Korea, Taiwan, and United Kingdom.

### **Falher Alfalfa Ltd.**

Box 476  
Falher, Alberta T0H 1M0  
Contact: Cec Werner  
Phone: (780) 837-2244  
Fax: (780) 837-2510  
Email: [FALFALFA@telusplanet.net](mailto:FALFALFA@telusplanet.net)

Falher Alfalfa has a new family of products. Large and small chopped hay bales. High protein and high fat extruded feeds. This with its regular dehy and alfalfa cubes gives its customers a full choice of top-quality feed products. The wood shavings bale is a great livestock bedding.

**Products:** Alfalfa with high fat, pelleted, cubes, dehy pellets, hay bales, sun-cure pellets, and woodshaving bales.

**Markets:** China, Japan, Latin America, other Asia, South Korea, and Taiwan.

### **Feed-Rite**

Box 369  
Linden, Alberta T0M 1J0  
Contact: Ron McLaren  
Phone: (403) 546-4433  
Fax: (403) 546-3843  
Email: [rmclaren@feedrite.com](mailto:rmclaren@feedrite.com)  
Website: [www.feedrite.com](http://www.feedrite.com)

**Products:** Feed ingredients, livestock feed.

**Markets:** Africa, China, Middle East, and United States.

### **Green Acres Alfalfa Farms Ltd.**

Box 613  
Grimshaw, Alberta T0H 1W0  
Contact: Henry Jonk  
Phone: (780) 332-4352  
Fax: (780) 332-5434  
Email: [hcjonk@telusplanet.net](mailto:hcjonk@telusplanet.net)

Green Acres Alfalfa Farm is a producer of high-quality alfalfa products and custom pelletization of a large variety of feed products, wood, and waste.

**Products:** Dehydrated alfalfa pellets, and sun-cured alfalfa pellets.

**Markets:** Japan, Mexico, South Korea, Taiwan, and United States.

## **Green Prairie International Inc.**

RR 8 S30 C11  
Lethbridge, Alberta T1J 4P4  
Contact: Yukitaka Nagoya  
Phone: (403) 327-9941  
Fax: (403) 380-2900  
Email: [information@greenprairie.com](mailto:information@greenprairie.com)  
Website: [www.greenprairie.com](http://www.greenprairie.com)

Green Prairie International is a progressive and innovative company that is committed to purchasing, processing, and exporting quality foraged products. GPI is also an industry leader in the areas of technological advancements like double-compressed and portable processing, color spectrophotometer grading, digital photographic sampling, and user-friendly e-business trading processes.

**Products:** Alfalfa hay cubes, alfalfa hay double-compressed bales, alfalfa hay jumbo bales, alfalfa hay pellets, timothy hay cubes, timothy hay double-compressed bales, timothy hay jumbo bales, timothy hay pellets, and total mixed rations,

**Markets:** Aruba, China, Italy, Japan, Middle East, South Korea, Taiwan, and United States.

## **Klempnauer Seeds Ltd.**

Box 657  
Grassy Lake, Alberta T0K 0Z0  
Contact: Joerg Klempnauer  
Phone: (403) 655-2420  
Fax: (403) 655-2230  
Email: [kslseed@klempnauer.ab.ca](mailto:kslseed@klempnauer.ab.ca)

Klempnauer Seeds Ltd. specializes in the production of high-quality seed and human consumption commodities. Its main production focuses on beans, chickpeas, and peas.

**Products:** Black beans, chickpeas, great northern beans, navy beans, green peas, yellow peas, safflower, and small red beans.

**Markets:** Other Asia, India, Italy, Japan, Latin America, Mexico, other Central Europe, other European Union, and United States.

## **NAFTAC Commodities Inc.**

3119 12 Avenue N.  
Lethbridge, Alberta T1H 5P7  
Contact: Albert Van Genderen  
Phone: (403) 380-6667  
Fax: (403) 380-6668  
Email: [naftac@telusplanet.net](mailto:naftac@telusplanet.net)  
Website: [www.naftac.com](http://www.naftac.com)

NAFTAC specializes in exporting all types of forage products sourced from Alberta, Saskatchewan, and Manitoba. NAFTAC is the logistics and marketing arm, and is partly owned by the forage processors. All types of packaging of both small and large orders are acceptable. The president and co-owner has been exporting forage products for 27 years.

**Products:** Alfalfa cubes, alfalfa hay bales, cubed forage products, double-compressed forages, mixed forage cubes, mixed grass hay bales, sliced forage products, timothy cubes, timothy hay bales, and total mixed rations (custom).

**Markets:** China, Japan, Mexico, Middle East, South Korea, Taiwan, United Kingdom, and United States.

## **Northern Forage Inc.**

Box 450  
Nampa, Alberta T0H 2R0  
Phone: (780) 322-3838  
Fax: (780) 322-3839  
Email: [NFNC@telusplanet.net](mailto:NFNC@telusplanet.net)

Northern Forage Inc. is farming 15,000 acres of timothy hay. It harvests the crop and stores it in its own shed. The company then double compresses the bales and loads in containers for shipment as needed by its customers.

**Products:** Timothy hay.

**Markets:** Japan.

## **Paddle Valley Products Ltd.**

P.O. Box 508  
Mayerthorpe, Alberta T0E 1N0  
Contact: May Steele  
Phone: (780) 786-2702  
Fax: (780) 786-4662  
Phone: (604) 688-3696

Paddle Valley Products Ltd. is an alfalfa dehydrating processing plant that manufactures 1/4" alfalfa pellets for animal consumption. It currently exports to the Asian market through Kapt-Al Services (1988) Ltd.

**Products:** Dehy alfalfa pellets.

**Markets:** Japan, Taiwan, and United States.

**Pickseed Canada Inc.**

Box 3230, 21 Streambank Avenue  
Sherwood Park, Alberta T8A 2A6  
Contact: Fanzhen Deng  
Phone: (780) 464-0350  
Fax: (780) 464-0305  
Email: pickseed@telusplanet.net  
Website: www.pickseed.ca

Pickseed Canada Inc. is a leader in North America and the world, specializing in various turf and forage seeds. Its representative offers excellent service to Asian market.

**Products:** Alfalfa seeds, bird food trefoil, clover, crest wheat grass, orchard grass, smooth brome, timothy, turf and lawn, and wild rye.

**Markets:** China.

**Puratone-Bassano Feeds Ltd.**

Box 210  
Bassano, Alberta T0J 0B0  
Contact: Neal Konynenbelt  
Phone: (403) 641-2200, or 1-877-636-6167  
Fax: (403) 641-2233  
Email: Bassfeed@telusplanet.net

Bassano Feeds provides prompt service, quality products, expert advice, custom rations tailored to your specific needs.

**Products:** Beef range pellets, c/m beef rations, and c/m dairy rations.

**Markets:** United States.

**SARCAN Marketing Ltd.**

1710B 31 Street N.  
Lethbridge, Alberta T1H 5H1  
Contact: Ken Klassen  
Phone: (403) 327-8777  
Fax: (403) 329-1165  
Email: kensarcان@lis.ab.ca  
Website: www.sarcانmarketing.com

SARCAN Marketing specializes in the sale of agri-food products to all parts of the world. Sourcing special crops is also its business. In the next several months SARCAN will also be offering a full line of organic agri-foods, vegetables, fruits, and other foods.

**Products:** Alfalfa double-compressed bales, alfalfa hay cubes, and timothy double-compressed bales.

**Markets:** China, Japan, Malaysia, Mexico, South Korea, and Taiwan.

**St. Denis Seed Farms Inc.**

Box 150  
Legal, Alberta T0G 1L0  
Contact: Joe St. Denis, Phone: (780) 961-2111  
Contact: Shawn St. Denis, Phone: (780) 961-2111  
Fax: (780) 961-2426  
Email: joe-peas@telusplanet.net

St. Denis Seed Farms Inc. is a worldwide supplier of pulse crops and is known internationally for the quality of its products. Products that meet rigid Canadian inspection standards are used for human consumption in soups, as vegetables, or in reconstituted form for canning, snack foods, and noodles. Other products are used for animal feed.

**Products:** Zero tannin faba beans, dry peas-green, dry peas-maple, dry peas-yellow, IQF green peas, marrofat peas, red peas, and regular faba beans.

**Markets:** Africa, China, Hungary, Latin America, Japan, Malaysia, Mexico, Middle East, other Asia, Poland, Singapore, South Korea, Taiwan, Thailand, The Netherlands, United Kingdom, and United States.

**Sun Cured Alfalfa Cubes Inc.**

Box 62  
Lethbridge, Alberta T1J 3Y3  
Contact: Tyler Watmough  
Phone: (403) 381-4764  
Fax: (403) 381-9078  
Email: suncured@theboss.net

Sun Cured Alfalfa Cubes Inc. is a family owned and operated business dedicated to supplying consistently exceptional quality alfalfa cubes to its overseas customers.

**Products:** Alfalfa hay cubes.

**Markets:** Japan, South Korea.

### **Tradewinds Canada Ltd.**

3620 Spruce Drive  
Lethbridge, Alberta T1K 4P6  
Contact: Phil Paskal  
Phone: (403) 327-0076  
Fax: (403) 327-6362  
Email: [trader@theboss.net](mailto:trader@theboss.net)

Tradewinds Canada is a trading house working in agri-products and consumer goods.

**Products:** Alfalfa cubes, alfalfa pellets, compressed hay bales, feed grains, peas, and seed potatoes.

**Markets:** Africa, Japan, Mexico, Middle East, Morocco, South Korea, and Taiwan.

### **Transfeeder Inc.**

RRI, Site 1, Box 9  
Olds, Alberta T4H 1P2  
Contact: Blair Wright  
Phone: (403) 556-4100  
Fax: (403) 556-4182  
Email: [bwright@transfeeder.com](mailto:bwright@transfeeder.com)  
Website: [www.transfeeder.com](http://www.transfeeder.com)

Transfeeder Inc. is Canada's largest exporter of baled forages for animal feed. It has six state-of-the-art processing facilities and strict quality control standards to bring you the highest levels of customer service. Top quality products are developed through an active research program, and exported around the world.

**Products:** Baled forages for animal feed, Canadian timothy.

**Markets:** China, Japan, Kuwait, South Korea, Taiwan, United Arab Emirates, United Kingdom, and United States.

### **Unifeed Limited**

1810 - 39 Street N  
Lethbridge, Alberta T1H 5J2  
Contact: A. Graham Rice, Phone: (403) 328-1731  
Contact: Larry Penner, Phone: (403) 328-1731  
Fax: (403) 328-5515

Unifeed Limited is a division of United Grain Growers Limited. It manufactures and sells all types of livestock feed, and nutritional and livestock management services.

**Products:** Rolled barley, livestock feed-all types, and rolled wheat.

**Markets:** United States.



## VEGETABLES

Experience, expansion and innovation describe Alberta's vegetable industry. It has adapted to meet the key drivers of increased consumer awareness of nutrition and health benefits and growth in the market for convenience products. Vegetables are available in many varieties, fresh and processed to meet consumers' quality and safety expectations.

## VEGETABLES

### Edmonton Potato Growers (1971) Ltd.

12220 - 170 Street  
Edmonton, Alberta T5V 1L7  
Contact: Darcy Olson  
Phone: (780) 447-1860  
Fax: (780) 447-1899  
Email: [darcyo@epg.ab.ca](mailto:darcyo@epg.ab.ca)  
Website: [www.epg.ab.ca](http://www.epg.ab.ca)

Edmonton Potato Growers offer a wide variety of seed potatoes and table potatoes including white, red, and yellow varieties. A current list of available products can be obtained by contacting its representative.

**Products:** Seed potatoes (various varieties), table potatoes.

**Markets:** Czech Republic, Mexico, Russia, Singapore, and United States.

### Mo-Na Food Enterprises Ltd.

9320 - 60 Avenue  
Edmonton, Alberta T6E 0C1  
Contact: Rita Holzbauer  
Phone: (780) 435-4370  
Fax: (780) 437-6711  
Email: [mushroom@compusmart.ab.ca](mailto:mushroom@compusmart.ab.ca)

Established in 1980 as the first Canadian wild mushroom company, Mo-Na Food Enterprises Ltd. specializes in the harvesting and processing of Canadian wild mushrooms. Mo-Na mushrooms are grown in clean, unpolluted forests and are prepared without the use of chemicals. This makes them very popular worldwide.

**Products:** Dried wild mushrooms, fresh wild mushrooms, mushroom sauce mix, and mushroom soup mix.

**Markets:** France, Germany, Japan, other European Union, Singapore, Taiwan, The Netherlands, United Kingdom, and United States.

### Money's Mushrooms Ltd.

9770 - 199 A Street  
Langley, British Columbia V1M 2X7  
Contact: Dean Fleming  
Phone: (604) 882-7224  
Fax: (604) 888-8602  
Email: [dfleming@moneys.com](mailto:dfleming@moneys.com)  
Website: [www.moneys.com](http://www.moneys.com)

One of North America's largest grower/processors and marketers of mushroom products, Money's Mushrooms is synonymous with superb quality, dependable supply, and excellent market support. Growth, consolidation, and acquisitions in the '90s has resulted in over 50 farms coast to coast in North America producing approximately 175 million pounds annually.

**Products:** Fresh mushrooms, processed mushrooms.

**Markets:** Japan, United States.

### Prairie Mushrooms (1992) Ltd.

53361 Range Road 232  
Sherwood Park, Alberta T8A 4V2  
Contact: Kevin Christman  
Phone: (780) 467-3555  
Fax: (780) 467-3893  
Website: [www.prairiemushrooms.com](http://www.prairiemushrooms.com)

**Products:** Oyster mushrooms, portabella mushrooms, and white mushrooms.

**Markets:** Japan, United States.

### Red Hat Co-operative Ltd.

809 Broadway Avenue E  
Redcliff, Alberta T0J 2P0  
Contact: John Judge  
Phone: (403) 548-6453  
Fax: (403) 548-7255  
Email: [sales@redhatco-op.com](mailto:sales@redhatco-op.com)  
Website: [www.redhatco-op.com](http://www.redhatco-op.com)

**Products:** Greenhouse peppers, greenhouse tomatoes, living lettuce, long English cucumbers, and tomatoes on the vine.

**Markets:** United States.

### Vauxhall Foods Ltd.

Box 430  
Vauxhall, Alberta T0K 2K0  
Contact: Ken Tamura  
Phone: (403) 654-2116  
Fax: (403) 654-2241  
Email: [gourmet@telusplanet.net](mailto:gourmet@telusplanet.net)  
Website: [www.potatopower.com](http://www.potatopower.com)

Vauxhall Foods Ltd. has been a producer of dehydrated potato granules since 1970, supplying North and South American, European, Middle and Far East markets.

**Products:** Dehydrated potato powder, instant mashed potato mix.

**Markets:** China, Japan, Latin America, Malaysia, Middle East, New Zealand, other Asia, Russia, Singapore, Taiwan, and United States.



## INDUSTRY ASSOCIATIONS AND CONSULTANTS

Alberta's many industry associations and consultants assist with marketing and market development programs. The associations act as a liaison to government agencies and departments on issues relating to regulations, labeling, trade, research and development assistance and other issues impacting the agri-food industry. Consultants help companies prepare international marketing plans, aid in identifying distributors of products or licenses for technology, establish a joint venture partner, or act as an agent in selling products or services in a target market.

## INDUSTRY ASSOCIATIONS AND CONSULTANTS

### AGRINET Management, Training and Employment

#### Services Ltd.

#204, 4711 - 51 Ave.  
Red Deer, Alberta T4N 4V7  
Contact: Brad Drechsler  
Phone: (403) 342-7492  
Fax: (403) 347-7890  
Email: info@agrinet-mte.com  
Website: www.agrinet-mte.com

AGRINET's objective is to help farmers and agriculture businesses become more competitive in this ever-changing world. AGRINET has an employment service for the agriculture industry plus consultants available for troubleshooting or advice. Agriculture computerized accounting programs, sales, and support is available.

### Agro Rite Solutions Inc.

Box 64238 5512 - 4 Street N.W.  
Calgary, Alberta T2K 6J7  
Contact: Larry Thygesen  
Phone: (403) 274-2527  
Fax: (403) 337-9993

Agro Rite Solutions produces odor control products for any kind of animal. Its animal odor control products are organic based.

**Products:** Animal odor control.

**Markets:** United States.

### Alberta Barley Commission

#237, 2116 - 27 Ave. NE  
Calgary, Alberta T2E 7A6  
Contact: Clifton Foster  
Phone: (403) 291-9111  
Fax: (403) 291-0190  
Email: abbarley@albertabarley.com  
Website: www.albertabarley.com

Alberta provides high-quality barley to the malting, feed, and food industries. Annual production is about 6 million tonnes, typically half of Canada's output. The Alberta Barley Commission is a producer organization with a mandate to coordinate and sponsor research, market development, technology transfer, and policy development. It is the only barley commission in Canada.

### Alberta Beekeepers Association

11434 - 168 Street, #102  
Edmonton, Alberta T5M 3T9  
Phone: (780) 489-6949  
Fax: (780) 487-8640  
Email: honeybee@AlbertaBeekeepers.org  
Website: www.AlbertaBeekeepers.org

The Alberta Beekeepers Association is an association of provincial beekeepers, including associate members from other parts of Canada. The organization represents the best interests of membership to governments, encourages research, and holds annual conventions.

### Alberta Bison Association

4301 - 50 Street  
Leduc, Alberta T9E 7H3  
Phone: 1-800-683-6747  
Fax: (780) 980-7597  
Email: spohl@telusplanet.net  
Website: www.bisoncentre.com

The Alberta Bison industry is dynamic and successful, providing quality natural and distinctive heritage meat. It ensures success by endorsing high standards in grading and quality assurance, increasing consumer awareness of healthy low-fat products, providing value-added bison products, maintaining profitability of bison meat production, and providing support and information to investors and producers.

### Alberta Canola Producers Commission

#170, 14315 - 118 Ave  
Edmonton, Alberta T5L 4S6  
Contact: Ward Toma  
Phone: (780) 454-0844  
Fax: (780) 451-6933  
Email: canola2@telusplanet.net  
Website: www.canola.ab.ca

ACPC is a producer organization working cooperatively with researchers, crushers, and the seed industry as well as providing leadership for a vibrant, sustainable Alberta canola industry.

### Alberta Dehydrators Association

Box 328  
Legal, Alberta T0G 1L0  
Phone: (780) 961-3958  
Fax: (780) 961-3399  
Email: lapl@telusplanet.net

The association's products are alfalfa cubes and alfalfa pellets. Alfalfa products are an excellent source of forage, rich in natural protein and fibre which is fed extensively to horses, dairy cattle, bison, deer, elk, goats, and sheep.

**Products:** Support services.

**Markets:** Africa, China, Japan, Latin America, Mexico, Middle East, other Asia, South Korea, Taiwan, and United States.

### Alberta Food Processors Association

220, 10403 -172 Street  
Edmonton, Alberta T5S 1K9  
Contact: Arnold de Leeuw  
Phone: (780) 444-2272  
Fax: (780) 483-7590  
Email: arnold@afpa.com  
Website: www.afpa.com

The Alberta Food Processors Association is a voluntary, non-profit organization representing all segments of the food and beverage industry (growers, processors, retail and food service buyers, input and service suppliers). International programs include dissemination of trade leads and market information, organizing export seminars, and coordinating missions/trade shows to introduce members to brokers, distributors, and buyers.

## **Alberta Pork Producers Development Corporation**

10319 Princess Elizabeth Avenue

Edmonton, Alberta T5G 0Y5

Contact: Ed Schultz

Phone: (780) 474-8288

Fax: (780) 479-5128

Email: [ed.schultz@albertapork.com](mailto:ed.schultz@albertapork.com)

Website: [www.albertapork.com](http://www.albertapork.com)

Alberta Pork Producers Development Corp. is a non-profit organization representing Alberta's 2,500 hog producers. Through democratically elected producers, Alberta Pork represents producers' interests to governments, the media, consumers, and other groups involved in the pork industry. Alberta Pork operates a consumer promotion program and a research support program. It is a member of Canada Pork International.

## **Alberta Pulse Growers**

4301 - 50 Street

Leduc, Alberta T9E 7H3

Contact: Janette McDonald

Phone: (780) 986-9398

Fax: (780) 980-2570

Email: [abpulse@telusplanet.net](mailto:abpulse@telusplanet.net)

Website: [www.pulse.ab.ca](http://www.pulse.ab.ca)

## **Alberta Sheep Breeders' Association**

Box 6, Site 12, RR 1

Didsbury, Alberta T0M 0W0

Contact: Amy Jackson

Phone: (403) 335-4348

Fax: (403) 335-2389

The mandate of the ASBA is to encourage a general and constant improvement in the breeding, management and sales of purebred sheep, and to forward the interests of purebred sheep breeding in an honourable way.

**Products:** Sheep-purebred breeding stock

## **Animal Nutrition Association of Canada, Alberta Division**

5 Gillian Crescent

St. Albert, Alberta T8N 0Y9

Contact: Wayne Anderson

Phone: (780) 459-3981

Fax: (780) 459-3981

Email: [awanders@telusplanet.net](mailto:awanders@telusplanet.net)

The association consists of firms engaged in activities related to manufacturing livestock feed.

## **Archon International**

#301, 4220 - 98 Street

Edmonton, Alberta T6E 6A1

Contact: Don Steward

Phone: (780) 944-2804

Fax: (780) 437-9954

Develops export markets for Canadian companies.

**Products:** Consulting services.

**Markets:** Asia Pacific, Chile, China, Columbia, Ecuador, Japan, Middle East, Peru, Singapore, Taiwan, and Venezuela.

## **Can-Ag Enterprises Ltd.**

14805 - 119 Ave

Edmonton, Alberta T5L 2N9

Contact: Leonard Leskiw, M.Sc., P.Ag.

Phone: (780) 434-0400

Fax: (780) 482-1260

Email: [lleskiw@telusplanet.net](mailto:lleskiw@telusplanet.net)

Website: [www.canag.ab.ca](http://www.canag.ab.ca)

Can-Ag Enterprises Ltd. is a land resource consulting company which provides soils advice and services for integrated, multiple land use and specialized projects involving agriculture, irrigation, forestry and watershed conservation. Can-Ag is also involved in developing/managing community gardens and offers training courses in soils and well-site reclamation to educational institutions and the petroleum industry.

**Products:** Consulting services.

**Markets:** China.

## **Canada Beef Export Federation**

#235, 6715 - 8 Street N.E.

Calgary, Alberta T2E 7H7

Contact: Ted Haney

Phone: (403) 274-0005

Fax: (403) 274-7275

Email: [canada@cbef.com](mailto:canada@cbef.com)

Website: [www.cbef.com](http://www.cbef.com)

Canada Beef Export Federation (CBEF) is an industry association with a mandate to identify and develop markets to increase export sales of Canadian beef and veal products. CBEF works in cooperation with all companies, organizations, and institutions to create export success.

**Products:** Support services.

**Markets:** China, Hong Kong, Japan, Mexico, South Korea, and Taiwan.

## **Canada Pork International**

75 Albert, Suite 1101  
Ottawa, Ontario K1P 5E7  
Contact: Jacques Pomerleau  
Phone: (613) 236-9886  
Contact: Martin Lavoie  
Phone: (613) 236-9886  
Fax: (613) 236-6658  
Email: cpi@fox.nstn.ca  
Website: [www.cfta.ca/cpi/cpi.html](http://www.cfta.ca/cpi/cpi.html)

Canada Pork International is the export development agency of the Canadian pork industry. It is a joint initiative of the Canadian Meat Council representing the pork packers and trading companies, and of the Canadian Pork Council, which is the national hog producers' organization.

**Products:** Support services.

**Markets:** Africa, China, Czech Republic, France, Germany, Hungary, Italy, Japan, Latin America, Malaysia, Mexico, Middle East, other Asia, other Central Europe, other European Union, Poland, Russia, Singapore, South Korea, Taiwan, The Netherlands, United Kingdom, and United States.

## **Canadian Beef Breeds Council**

#230, 6715 - 8 Street N.E.  
Calgary, Alberta T2E 7H7  
Contact: Herb McLane  
Phone: (403) 730-0350  
Fax: (403) 275-8490  
Email: [cbbc@cadvision.com](mailto:cbbc@cadvision.com)  
Website: [www.cattle.ca](http://www.cattle.ca)

Canadian Beef Breeds Council is a non-profit, federally incorporated organization that represents the National Purebred Beef Cattle Industry. Its mandate includes assisting associations, organizations, and companies develop international markets for beef genetics and related technologies.

## **Canadian Dehydrators Association**

#4, 10008 - 29 A Avenue  
Edmonton, Alberta T6N 1A8  
Contact: Garry Benoit  
Phone: (780) 450-0169  
Fax: (780) 450-0604  
Email: [garry.benoit@dehyassoc.ca](mailto:garry.benoit@dehyassoc.ca)  
Website: [www.dehyassoc.ca](http://www.dehyassoc.ca)

The Canadian Dehydrators Association (CDA) was established in 1984. It represents industry on policy matters and liaises with government in Canada and abroad. The CDA is active in the maintenance and development of markets by promoting nutritional benefits, providing technical services and assistance to end-users, and by taking a leading role in public relations.

**Products:** Support services.

**Markets:** Africa, Caribbean, China, Germany, Italy, Japan, Latin America, Malaysia, Mexico, Middle East, other Asia, other European Union, Singapore, South Korea, Taiwan, The Netherlands, United Kingdom, and United States.

## **Food Beverage Canada**

Suite 201, 17311 - 103 Avenue  
Edmonton, Alberta T5S 1J4  
Contact: Wendy Hindle  
Phone: (780) 486-9679  
Fax: (780) 484-0985  
Email: [whindle@foodbeveragecanada.com](mailto:whindle@foodbeveragecanada.com)  
Website: [www.foodbeveragecanada.com](http://www.foodbeveragecanada.com)

Food Beverage Canada is a non-profit industry association committed to helping the food and beverage sector increase its share of global markets by providing focused, relevant, and results oriented programs and services that fit varying needs and levels of export experience to help companies enter the export arena, expand markets, or solidify market presence.

## **Kaniteo Information Service**

204, 4752 Ross Street  
Red Deer, Alberta T4N 1X2  
Contact: Ted Nibourg  
Phone: (403) 342-5201  
Fax: (403) 343-2597  
Email: [kaniteo@rttinc.com](mailto:kaniteo@rttinc.com)  
Website: [www.kaniteo.com](http://www.kaniteo.com)

Kaniteo Information Service specializes in computer applications for agri-business management. KIS services the agri-business sector in an advisory capacity to arrive at solutions for business management problems.

**Products:** Software.

**Markets:** Germany, Middle East, The Netherlands, United Kingdom, and United States.

## **Komex International Ltd.**

100, 4500 - 16 Avenue N.W.  
Calgary, Alberta T3B 0M6  
Contact: Bill Tompkins  
Phone: (403) 247-0200  
Fax: (403) 247-4811  
Email: [info@calgary.komex.com](mailto:info@calgary.komex.com)  
Website: [www.komex.com](http://www.komex.com)

Komex has offices worldwide. Services include soils, agronomy/agri-business, forestry and water resources, aquatics pipelines, engineering, hydrogeology/hydrology, wildlife and fisheries, site assessment, socio-economics, geophysics, site remediation/reclamation, environmental management, sustainable development, environmental liability assessment, risk assessment, solid waste management, wastewater treatment, geomatics and GIS, and research and development.

**Products:** Consulting services.

**Markets:** Africa, China, France, Hungary, India, Latin America, Middle East, Poland, Russia, United Kingdom, and United States.

## **Matrix Solutions Inc.**

230, 319 - 2 Avenue S.W.  
Calgary, Alberta T2P 0C5  
Contact: Sheila Leggett  
Phone: (403) 237-0606  
Fax: (403) 263-2493  
Email: [info@matrix-solutions.com](mailto:info@matrix-solutions.com)  
Website: [www.matrix-solutions.com/](http://www.matrix-solutions.com/)

Matrix Solutions Inc. is an environmental consulting firm based in Calgary, Alberta with field offices in Grande Prairie, Zama, Pincher Creek, and Abu Dhabi (United Arab Emirates). It specializes in the assessment, remediation, and reclamation of soil, water, and vegetation resources. Matrix serves upstream/downstream and pipeline companies, mining, manufacturing and agricultural sectors, and regulatory agencies.

**Products:** Consulting services.

**Markets:** United Arab Emirates.

## **Nakodo Consulting Inc.**

2846 Oakmoor Crescent SW  
Calgary, Alberta T2V 3Z7  
Contact: Mike Leslie  
Phone: (403) 281-4802  
Fax: (403) 281-4763  
Email: [nakodo1@IUL.net](mailto:nakodo1@IUL.net)

Nakodo puts sellers from Canada in touch with buyers in Japan. The company offers product and market development.

**Products:** Consulting services.

**Markets:** Japan.

## **New Era Nutrition Inc.**

10519 - 99 Ave.  
Edmonton, Alberta T5K 0E7  
Contact: Saul Katz  
Phone: (780) 423-4551  
Fax: (780) 423-1786  
Email: [newera@nutritech.com](mailto:newera@nutritech.com)  
Website: [www.nutritech.com](http://www.nutritech.com)

New Era is on the leading edge in the research, development, and manufacture of functional food bars and cereals. Company scientists custom formulate function-specific food bars to the specification of clients for sale under private brands. Bars can be developed for health promotion, disease prevention, performance enhancement, or specialty needs (maternity, diabetics, military, hunger relief).

**Products:** Consulting services.

**Markets:** United States.

## **Norwest Labs**

Bay 6, 2712 - 37 Avenue N.E.  
Calgary, Alberta T1Y 5L3  
Contact: M. Aqueel Athar  
Phone: (403) 291-2022  
Contact: Philip Maurice  
Phone: (403) 291-2022  
Fax: (403) 291-2021  
Email: [aqueela@norwestlabs.com](mailto:aqueela@norwestlabs.com) or [philipm@norwestlabs.com](mailto:philipm@norwestlabs.com)  
Website: [www.norwestlabs.com](http://www.norwestlabs.com)

Norwest Labs provides a full complement of testing and interpretative service to the agri-food and environmental sectors for food and agriculture products including those for export. Norwest also provides services in the energy sector and digital imaging. Norwest is a leading independent, fully accredited food-testing laboratory in Western Canada.

**Products:** Consulting services.

## **Olds College**

4500 - 50 Street

Olds, Alberta T4H 1R6

Contact: Judy Turner

Phone: (403) 556-8332

Fax: (403) 556-4608

Email: [jturner@admin.oldcollege.ab.ca](mailto:jturner@admin.oldcollege.ab.ca)

Website: [www.oldcollege.ab.ca](http://www.oldcollege.ab.ca)

Olds College is one of Canada's largest agriculture diploma colleges.

Olds College offers one-year certificates, two-year diplomas, and

applied degrees as well as custom-designed programs for clients.

**Products:** Agriculture education.

**Markets:** China, Hungary, Japan, Latin America, Mexico, Middle East,

Other Asia, Other Central Europe, Russia, South Korea, Taiwan, and

United States.

## **Prairie Oat Growers Association, Inc.**

304 - 8 Street

Morden, Manitoba R6M 1N1

Contact: Mel Reimer

Phone: (204) 822-5650

Fax: (204) 822-6386

Email: [poga@mb.sympatico.ca](mailto:poga@mb.sympatico.ca)

This organization represents producers and processors of hulled and hullless oats and oat products in Canada. Its mission is to develop and support partnerships in the agriculture industry that will enhance the profitability of oats for the grower and increase its value to the consumer.

**Products:** Support services.

**Markets:** Africa, China, Czech Republic, France, Germany, Hungary,

Italy, Japan, Latin America, Malaysia, Mexico, Middle East, other Asia,

other Central Europe, other European Union, Poland, Russia, Singapore,

South Korea, Taiwan, The Netherlands, United Kingdom, and United

States.

## **Wardail International Ltd.**

RR 1

Wetaskiwin, Alberta T9A 1W8

Contact: Ed Bristow

Phone: (780) 352-6869

Fax: (780) 352-6903

Email: [bristow@ontis.com](mailto:bristow@ontis.com)

Wardail International Ltd. provides marketing and consulting services related to agriculture and food products. Specific services include product sourcing, market research, logistics coordination, strategic and business planning.

**Products:** Consulting services.

**Markets:** China, Mexico, and Russia.

# INDEX

If there is more than one listing, it means the company is listed that many times (in different sections)

ADM Milling Company.....	16
Agricore Alberta Bean Division .....	32
Agricore Beans and Special Crops.....	32
Agricore Cooperative Ltd.....	16
AGRINET Management, Training and Employment Services Ltd. ....	40
Agro Rite Solutions Inc.....	40
Alberta Barley Commission.....	40
Alberta Beekeepers Association.....	40
Alberta Bison Association .....	40
Alberta Canola Producers Commission.....	40
Alberta Dehydrating Co. Ltd.....	32
Alberta Dehydrators Association.....	40
Alberta Distillers Ltd.....	10
Alberta Fancy Sausage Ltd.....	28
Alberta Food Processors Association .....	40
Alberta Oats Limited .....	16
Alberta Pork Producers Development Corporation .....	41
Alberta Processing Co. ....	12
Alberta Pulse Growers .....	41
Alberta Sheep Breeders' Association .....	41
Alta Genetics Inc.....	12
Animal Nutrition Association of Canada, Alberta Division .....	41
API Nutrition's Enterprise Ltd.....	20
API Grain Processors.....	16
Archon International .....	41
Arctic Chiller Ltd.....	10
Baker Boys / Cinnaroll Bakeries Limited .....	2
Banner Pharmacaps (Canada) Limited .....	24
Bastura Apiaries .....	20
Bee Maid Honey Ltd.....	20
Big Rock Brewery Ltd.....	10
Black Velvet Distilling Company, The.....	10
Bouchard Livestock International.....	12
C V Technologies Inc.....	24
Can-Ag Enterprises Ltd. ....	41
Canada Beef Export Federation .....	41
Canada Livestock Services Ltd. ....	12
Canada Malting Company .....	16
Canada Pork International .....	42
Canadian Beef Breeds Council.....	42
Canadian Dehydrators Association.....	42
CanAmera Foods .....	16

Canbra Foods Ltd.	17
Candy Tree Company, The	28
Canelite International Trade Corporation Group	12
Cantrix Livestock International Inc.	12
Capital Packers Inc.	6
Capsuline Canada	13
Cargill Foods	6
Cassidy Creek Trading Co. Ltd.	28
Cattle Boyz Foods Ltd.	28
Ceapro Inc.	24
Centennial Food Corporation	6
Champion Hay Processors	32
Champion Oat Processors	17
Champion Pet Foods Ltd.	24
Chinook Wool Co. Inc.	24
Classic Foods Ltd.	32
Columbia Seed Co. Ltd.	32
Cool Spring Water	10
Custom Woolen Mills	24
Dalziel Enterprises Ltd.	32
Davis-Rairdan Embryo Transplants	13
Dominion Tanners	13
Duck Worth Farm	6
Edmonton Potato Growers (1971) Ltd.	38
El Molino Foods of Canada Ltd.	28
Elk Valley Processors Ltd.	25
Elk Valley Ranches Ltd.	6
Ellison Milling Company	2
Falher Alfalfa Ltd.	33
Farm Meats Canada Ltd.	25
Feed-Rite	33
Fit Brand Inc.	25
Fletcher's Fine Foods Ltd.	6
Flora Beverage Co. Ltd.	10
Food Beverage Canada	42
Fortius Natural Nutrition	13
Gold Top Organics Ltd.	17
Golden Happiness Bakery Ltd.	28
Grainworks, Inc.	17
Green Acres Alfalfa Farms Ltd.	33
Green Prairie International Inc.	34
Greidanus Honey Mill	20
Halford Hide Trading Co.	13
Harimex, Inc.	13
Hat Honey Farm	20
Heritage Frozen Foods Ltd.	29
Hygaard Fine Foods Ltd.	29

Independent Breeders Services Ltd.....	14
J & M Meats International Ltd.....	6
Kaniteo Information Service.....	42
Kinnikinnick Foods Inc.....	2
Klempnauer Seeds Ltd.....	34
Komex International Ltd. ....	42
Lakeside Packers.....	7
Lilydale Foods.....	7
Longview Meat and Merchandise Ltd.....	29
Lucerne Foods, A Division of Canada Safeway.....	10
Maple Leaf Foods International.....	2
Maple Leaf Foods International.....	7
Maple Leaf Foods International.....	29
Matrix Solutions Inc. ....	43
McKenzie Foods Ltd.....	20
Mo-Na Food Enterprises Ltd.....	38
Money's Mushrooms Ltd. ....	38
Mountain Bones.....	25
NAFTAC Commodities Inc. ....	34
Nakodo Consulting Inc.....	43
Natural Farmworks Ltd. ....	25
New Era Nutrition Inc.....	43
Norac Technologies Inc.....	26
Northern Alberta Processing Co. ....	14
Northern Forage Inc. ....	34
Norwest Labs.....	43
Olds College.....	44
Paddle Valley Products Ltd. ....	34
Paradis Honey Ltd.....	20
Pasta Mill, The.....	2
Pickseed Canada Inc. ....	35
Polar Genetics Inc. ....	14
Prairie Harvest Canada Ltd. ....	2
Prairie Mushrooms (1992) Ltd.....	38
Prairie Oat Growers Association, Inc. ....	44
Puratone-Bassano Feeds Ltd. ....	35
Red Hat Co-operative Ltd. ....	38
Rogers Sugar Ltd. ....	26
Sakai Spice (Canada) Corp. ....	17
SARCAN Marketing Ltd. ....	35
Saxby Foods Ltd. ....	3
Select Foods Services.....	29
Sepp's Gourmet Foods Ltd. ....	29
Siljans Crispy Cup Co. Ltd. ....	3
Some Like It Hot Ltd. ....	30
Something Special Deli-Foods Ltd. ....	30
South Peace Honey Ltd. ....	20

Spitz Sales Inc.....	30
Spolumbo's Fine Foods .....	8
St. Denis Seed Farms Inc.....	35
Sun Cured Alfalfa Cubes Inc.....	35
Sunora Foods Ltd.....	17
Sunrise Bakery .....	4
Tegart Apiaries .....	21
Tradewinds Canada Ltd.....	36
Transfeeder Inc.....	36
Trochu Meat Processors.....	8
Tuazon Holdings Ltd.....	8
UFL Foods Corporation.....	30
Unifeed Limited .....	36
Universal Genetics .....	14
Vauxhall Foods Ltd.....	38
Wardail International Ltd.....	44
Westcan Malting Ltd.....	18
Western Suffolk Sire Reference Association .....	14
Western Wax Works Ltd. ....	21
Westglen Milling (Division of ConAgra Limited).....	18
Wilbur-Ellis Company of Canada Ltd.....	18
XL Foods Inc.....	8
Zinter Brown Taste Treats "Wedgewood Estate" Flavour Infusions.....	30

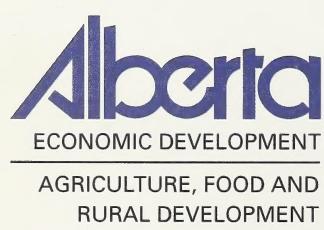








3 3286 52168838 8



For more information contact:

**Alberta Economic Development**

Agriculture and Food Branch  
#300, 7000-113 Street  
Edmonton, Alberta, Canada T6H 5T6  
Telephone (780) 427-4241  
Fax (780) 422-9746  
Email [john.larson@gov.ab.ca](mailto:john.larson@gov.ab.ca)  
URL [www.alberta-canada.com](http://www.alberta-canada.com)

ISBN 0778509761

**Printed in Canada 2000**